# U.S. SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 10-Q

# oxtimes QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended: December 31, 2020

|  | Or   |  |  |
|--|--|--|--|
| ☐ TRANSITION REPORT PURSUA   | ANT TO SECTION 13 OR 15(D) OF THE SEC  | URITIES EXCHANGE ACT OF 1  | 934  |
| For th   | ne Transition Period from to   |  |  |
|  | Commission File Number: 000-55406  |  |  |
|  | Nightfood Holdings, Inc. (Exact name of registrant as specified in its charter   | r)   |  |
| Nevada   | (  | 46-3885019   |  |
| (State or Other Jurisdiction of  |  | (I.R.S. Employer   |  |
| Incorporation or Organization)   |  | Identification No.)  |  |
| 520 White Plains Road, Suite 500   |  | 10591  |  |
| Tarrytown, New York (Address of Principal Executive Offices  | 3)   | (Zip Code)   |  |
| Indicate by check mark whether the registrant (1) has filed all months (or for such shorter period that the registrant was required. Indicate by check mark whether the registrant has submitted exposted pursuant to Rule 405 of Regulation S-T (§232.405 of the and post such files). Yes Indicate by check mark whether the registrant is a large accompany. See the definitions of "large accelerated filer," "accelerated filer Indicate Indic | lectronically and posted on its corporate Web site, his chapter) during the preceding 12 months (or for celerated filer, an accelerated filer, a non-accelerated | of the Securities Exchange Act of 192 to such filing requirement for the past if any, every Interactive Data File reports such shorter period that the registrated filer, smaller reporting compan | 90 days. Yes ⊠ No □  quired to be submitted and ant was required to submit  y, or an emerging growth |
| If an emerging growth company, indicate by check mark if the accounting standards provided pursuant to Section 13(a) of the Indicate by check mark whether the registrant is a shell compa   | e Exchange Act. □  |  | y new or revised financial   |
| Securities registered pursuant to Section 12(b) of the Act:  | ( 401  | .,. 100 = 1.0 =  |  |
|  | <b></b>  |  |  |
| Title of each class Nightfood Holdings, Inc Common Stock   | Trading Symbol(s)  NGTF  | Name of each exchange  |  |
| Indicate the number of shares outstanding of each of the resoutstanding 74,513,514 shares of common stock.   | gistrant's classes of common stock, as of the late   |  |  |

### **Table of Contents**

|                   | PART I – FINANCIAL INFORMATION   |    |
|-------------------|--|----|
| Item 1.           | Financial Statements (Unaudited)   | 1  |
| Item 2.           | Management's Discussion and Analysis of Financial Condition and Results of Operations. | 2  |
| Item 3.           | Quantitative and Qualitative Disclosures About Market Risk.                            | 9  |
| Item 4.           | Controls and Procedures.   | 9  |
|                   | <u>PART II – OTHER INFORMATION</u>   |    |
| Item 1.           | <u>Legal Proceedings.</u>  | 10 |
| Item 1A.          | Risk Factors.  | 10 |
| Item 2.           | Unregistered Sales of Equity Securities and Use of Proceeds.                           | 10 |
| Item 3.           | Defaults Upon Senior Securities.   | 10 |
| Item 4.           | Mine Safety Disclosures.   | 10 |
| Item 5.           | Other Information.   | 10 |
| Item 6.           | Exhibits.  | 10 |
| <u>Signatures</u> |  | 11 |
|                   |  |    |



# Financial Statements For the three and six months ended December 31, 2020 and 2019

### **Item 1. Financial Statements**

| Finan | oial | Statements |
|-------|------|------------|
| гшап  | CIAL | Statements |

| Condensed Consolidated Balance Sheets as of December 31, 2020 (Unaudited) and June 30, 2020   | F-1        |
|---|------------|
| Unaudited Condensed Consolidated Statements of Operations for the three months and six months ended December 31, 2020 and 2019              | F-2        |
| Unaudited Condensed Consolidated Statements of Changes in Stockholders' Deficit for the three months and six months ended December 31, 2020 |            |
| and 2019  | F-3        |
| Unaudited Condensed Consolidated Statements of Cash Flows for the six months ended December 31, 2020 and 2019                               | F-4        |
| Notes to Unaudited Condensed Consolidated Financial Statements  | F-5 - F-23 |

1

# CONDENSED CONSOLIDATED BALANCE SHEETS

|  |    | December 31,<br>2020<br>(Unaudited) |    | June 30,<br>2020 |
|--|----|-------------------------------------|----|------------------|
| ASSETS   | ,  | ,,                                  |    |                  |
| Current assets:  |    |                                     |    |                  |
| Cash   | \$ | 117,538                             | \$ | 197,622          |
| Accounts receivable – net  |    | 41,290                              |    | 61,013           |
| Inventories  |    | 166,041                             |    | 275,605          |
| Other current assets   |    | 212,226                             |    | 398,085          |
| Total current assets   |    | 537,095                             |    | 932,325          |
|  |    |                                     |    | _                |
| Total assets   | \$ | 537,095                             | \$ | 932,325          |
|  |    |                                     |    |                  |
| LIABILITIES AND STOCKHOLDERS' DEFICIT  |    |                                     |    |                  |
| Current liabilities:   |    |                                     |    |                  |
| Accounts payable   | \$ | 1,140,205                           | \$ | 1,286,149        |
| Accrued expense-related party  |    | 9,974                               |    | 9,974            |
| Accrued expense  |    | 56,923                              |    | -                |
| Accrued interest   |    | 248,492                             |    | 192,625          |
| Short term borrowings – line of credit   |    | 1,692                               |    | 3,897            |
| Convertible notes payable – net of discount  |    | 2,551,104                           |    | 2,330,189        |
| Fair value of derivative liabilities   | _  | 1,416,045                           |    | 1,590,638        |
| Total current liabilities  | \$ | 5,424,435                           |    | 5,413,472        |
|  |    |                                     |    |                  |
| Commitments and contingencies  |    | -                                   |    | -                |
| Stockholders' deficit:   |    |                                     |    |                  |
| Preferred stock, (\$0.001 par value, 1,000,000 shares authorized, and 1,000 issued and outstanding as of December 31, 2020 and 1,000 |    |                                     |    |                  |
| outstanding as of June 30, 2020, respectively)   |    | 1                                   |    | 1                |
| Common stock, (\$0.001 par value, 200,000,000 shares authorized, and 68,886,863 issued and outstanding as of December 31, 2020       |    |                                     |    |                  |
| and 61,796,680 outstanding as of June 30, 2020, respectively)  |    | 68,887                              |    | 61,797           |
| Additional paid in capital   |    | 14,217,423                          |    | 13,088,177       |
| Accumulated deficit  |    | (19,173,651)                        |    | (17,631,122)     |
| Total stockholders' deficit  |    | (4,887,339)                         |    | (4,481,147)      |
| Total Liabilities and Stockholders' Deficit  | \$ | 537,095                             | \$ | 932,325          |
|  |    |                                     |    |                  |

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

|  | For the three months ended December 31, 2020 |            | For the three months ended December 31, 2019 |             | three months si<br>ended<br>December 31, De<br>2019 |             | For the six months ended ecember 31, 2019 |
|--|--|------------|--|-------------|---|-------------|---|
| Revenues   | \$   | 47,210     | \$   | 61,285      | \$  | 174,193     | \$<br>107,782                             |
| Operating expenses   |  |            |  |             |   |             |   |
| Cost of product sold   |  | 110,465    |  | 48,475      |   | 340,161     | 194,975                                   |
| Selling, general and administrative                                |  | 398,964    |  | 644,569     |   | 832,293     | 672,676                                   |
| Amortization of intangibles  |  | -          |  | 166,666     |   | -           | 333,333                                   |
| Total operating expenses   |  | 509,429    |  | 859,710     |   | 1,172,454   | 1,200,984                                 |
| Loss from operations   |  | (462,219)  |  | (798,425)   |   | (998,261)   | (1,093,202)                               |
| Interest expense – bank debt                                       |  | 338        |  | -           |   | 675         | -   |
| Interest expense - shareholder                                     |  | 125,575    |  | 15,738      |   | 209,530     | 42,336                                    |
| (Gain)/loss on extinguishment of debt upon notes conversion        |  | (186,181)  |  |             |   | 2,216       | -   |
| Change in derivative liability                                     |  | (57,294)   |  | (165,563)   |   | (264,818)   | (355,625)                                 |
| Interest expense - other   |  | 254,048    |  | 449,169     |   | 576,787     | 831,436                                   |
| Other expense- non cash  |  | <u>-</u>   |  | 39,173      |   | 19,877      | 39,173                                    |
| Total other expense  |  | 136,486    |  | 338,517     |   | 544,267     | 557,320                                   |
| Provision for income tax   |  |            |  |             |   | <u>-</u>    |   |
| Net loss   | \$   | (598,705)  | \$   | (1,136,942) | \$  | (1,542,528) | \$<br>(1,650,522)                         |
| Basic and diluted net loss per common share                        | \$   | (0.01)     | \$   | (0.02)      | \$  | (0.03)      | \$<br>(0.03)                              |
| Weighted average shares of capital outstanding – basic and diluted |  | 66,744,545 |  | 56,167,120  |   | 65,093,781  | 55,324,416                                |

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' DEFICIT For the three and six months ended December 31, 2020 and 2019

|  | Commo      | n Sto | ock     |    | Preferred Stock |           | Preferred Stock |                 | Preferred Stock |              | Preferred Stock |  | Preferred Stock |  | Preferred Sto |  | Additional<br>Paid-in | Accumulated | St | Total<br>ockholders' |
|--|------------|-------|---------|----|-----------------|-----------|-----------------|-----------------|-----------------|--------------|-----------------|--|-----------------|--|---------------|--|-----------------------|-------------|----|----------------------|
|  | Shares     | Pa    | r Value | S  | hares           | Par Value | Capital         | Deficit         |                 | Deficit      |                 |  |                 |  |               |  |                       |             |    |                      |
| Balance, June 30, 2019                                   | 53,773,856 | \$    | 53,774  |    | 1,000           | \$ 1      | \$10,692,679    | \$ (13,219,059) | \$              | (2,472,605)  |                 |  |                 |  |               |  |                       |             |    |                      |
| Common stock issued for services                         | 122,762    |       | 123     |    | -               | -         | 49,274          | -               |                 | 49,397       |                 |  |                 |  |               |  |                       |             |    |                      |
| Common stock issued for interest                         | 110,404    |       | 110     |    |                 |           | 26,487          | =               |                 | 26,597       |                 |  |                 |  |               |  |                       |             |    |                      |
| Issuance of common stock for debt conversion             | 1,409,349  |       | 1,409   |    |                 |           | 335,591         | -               |                 | 337,000      |                 |  |                 |  |               |  |                       |             |    |                      |
| Derivative liability reclassed upon debt conversion      | -          |       | -       |    |                 |           | 213,739         | -               |                 | 213,739      |                 |  |                 |  |               |  |                       |             |    |                      |
| Net loss   | -          |       | -       |    | -               | -         | -               | (513,580)       |                 | (513,580)    |                 |  |                 |  |               |  |                       |             |    |                      |
| Balance, Three Months as of September 30, 2019           | 55,416,371 | \$    | 55,416  |    | 1,000           | \$ 1      | \$ 11,317,770   | \$ (13,732,639) | \$              | (2,359,452)  |                 |  |                 |  |               |  |                       |             |    |                      |
| Common stock issued for services                         | 85,000     |       | 85      |    | _               | _         | 21,415          | -               |                 | 21,500       |                 |  |                 |  |               |  |                       |             |    |                      |
| Common stock issued for interest                         | 107,227    |       | 107     |    |                 |           | 15,632          | -               |                 | 15,739       |                 |  |                 |  |               |  |                       |             |    |                      |
| Issuance of common stock for debt conversion             | 1,500,495  |       | 1500    |    |                 |           | 218,500         | -               |                 | 220,000      |                 |  |                 |  |               |  |                       |             |    |                      |
| Derivative liability reclassed upon debt conversion      | -          |       | -       |    |                 |           | 128,605         | -               |                 | 128,605      |                 |  |                 |  |               |  |                       |             |    |                      |
| Net loss   | -          |       | -       |    | -               | -         | -               | (1,136,941)     |                 | (1,136,941)  |                 |  |                 |  |               |  |                       |             |    |                      |
| Balance, Three Months as of December 31, 2019            | 57,109,093 | \$    | 57,109  |    | 1,000           | \$ 1      | \$ 11,701,922   | \$ (14,869,580) | \$              | (3,110,548)) |                 |  |                 |  |               |  |                       |             |    |                      |
|  |            |       |         |    |                 |           |                 |                 |                 |              |                 |  |                 |  |               |  |                       |             |    |                      |
| Balance, June 30, 2020                                   | 61,796,680 | \$    | 61,797  |    | 1,000           | \$ 1      | \$ 13,088,177   | \$ (17,631,122) | \$              | (4,481,147)  |                 |  |                 |  |               |  |                       |             |    |                      |
| Common stock issued for interest                         | 312,938    |       | 313     |    |                 |           | 36,165          | -               |                 | 36,478       |                 |  |                 |  |               |  |                       |             |    |                      |
| Issuance of common stock for debt conversion             | 2,975,979  |       | 2,976   |    |                 |           | 344,024         | =               |                 | 347,000      |                 |  |                 |  |               |  |                       |             |    |                      |
| Issuance of warrants                                     |            |       |         |    |                 |           | 65,711          |                 |                 | 65,711       |                 |  |                 |  |               |  |                       |             |    |                      |
| Loss on fair value of shares issued upon debt conversion | -          |       | -       |    |                 |           | 397,532         | -               |                 | 397,532      |                 |  |                 |  |               |  |                       |             |    |                      |
| Net loss   |            |       |         |    |                 |           |                 | (943,824)       |                 | (943,824)    |                 |  |                 |  |               |  |                       |             |    |                      |
| Balance, Three Months as of September 30, 2020           | 65,085,597 | \$    | 65,086  | \$ | 1,000           | \$ 1      | \$ 13,931,609   | (18,574,946)    | \$              | (4,578,250)  |                 |  |                 |  |               |  |                       |             |    |                      |
| Common stock issued for services                         | 583,914    |       | 584     |    |                 |           | 88,089          |                 |                 | 88,673       |                 |  |                 |  |               |  |                       |             |    |                      |
| Common stock issued for interest                         | 336,132    |       | 336     |    |                 |           | 24,672          | -               |                 | 25,008       |                 |  |                 |  |               |  |                       |             |    |                      |
| Issuance of common stock for debt conversion             | 2,881,220  |       | 2,881   |    |                 |           | 212,119         | -               |                 | 215,000      |                 |  |                 |  |               |  |                       |             |    |                      |
| Loss on fair value of shares issued upon debt conversion | -          |       | -       |    |                 |           | (39,065)        | =               |                 | (39,065)     |                 |  |                 |  |               |  |                       |             |    |                      |
| Net loss   |            |       |         |    |                 |           |                 | (598,705)       |                 | (598,705)    |                 |  |                 |  |               |  |                       |             |    |                      |
| Balance, Three Months as of December 31, 2020            | 68,886,863 | \$    | 68,887  | \$ | 1,000           | \$ 1      | \$14,217,423    | \$ (19,173,651) | \$              | (4,887,339)  |                 |  |                 |  |               |  |                       |             |    |                      |

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | For the<br>six mont<br>ended<br>December<br>2020 | hs              | si | For the x months ended cember 31, 2019 |
|--|--|-----------------|----|--|
| CASH FLOWS FROM OPERATING ACTIVITIES:  |  |                 |    |  |
| Net loss   | \$ (1,54)  | 2,528)          | \$ | (1,650,522)                            |
| Adjustments to reconcile net loss to net cash used in operations activities:           |  |                 |    |  |
| Warrants issued for services   |  | 5,711           |    | -                                      |
| Stock issued for services  | 8  | 8,673           |    | 70,897                                 |
| Stock issued for interest  | _  |                 |    | 42,336                                 |
| Amortization of debt discount  |  | 6,787           |    | 831,436                                |
| Deferred financing fees and financing cost   |  | 2,604           |    | 39,173                                 |
| Change in derivative liability   | *  | 4,818)          |    | (355,625)                              |
| Loss on extinguishment of debt upon notes conversion                                   | <u> </u>   | 2,216           |    | - 222 222                              |
| Amortization of intangible assets  |  | -               |    | 333,333                                |
| Change in operating assets and liabilities   | 1.   | 9,723           |    | (9,049)                                |
| Change in accounts receivable  |  | 9,723           |    | 31,916                                 |
| Change in inventory Change in other current assets                                     |  | 5,859           |    | (409,334)                              |
| Change in accounts payable   |  | 5,839<br>5,947) |    | 199,876                                |
| Change in accrued expenses   | · ·  |                 |    | (24,000)                               |
|  |  | 4,277           | _  |  |
| Net cash used in operating activities  | (61  | 7,879)          |    | (899,563)                              |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |  |                 |    |  |
| Cash paid for purchase of intangible assets  |  |                 |    | (222 222)                              |
|  |  |                 | _  | (333,333)                              |
| Net cash used in investing activities  |  |                 | _  | (333,333)                              |
| CASH FLOWS FROM FINANCING ACTIVITIES:  |  |                 |    |  |
| Proceeds from the issuance of debt-net   | 54   | 0,000           |    | 1,350,000                              |
| Repayment on line of credit  |  | 2,205)          |    | -                                      |
| Net cash provided by financing activities  |  | 7.795           | _  | 1,350,000                              |
| rect cash provided by inflationing activities  |  | 1,195           |    | 1,330,000                              |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS                                   | (8)  | 0,084)          |    | 117,104                                |
| Cash and cash equivalents, beginning of period   | 19   | 7,622           |    | 30,142                                 |
| Cash and cash equivalents, end of period   |  | 7,538           | \$ | 147,246                                |
|  | Ψ  | ,330            | Ψ  | 147,240                                |
| Supplemental Disclosure of Cash Flow Information:                                      |  |                 |    |  |
| Cash Paid For:   |  |                 |    |  |
| Interest   | \$   | 675             | \$ | _                                      |
| Income taxes   | \$   |                 | \$ | -                                      |
| Summary of Non-Cash Investing and Financing Information:                               | •  |                 |    |  |
| Initial derivative liability and debt discount   | \$ 37.   | 3,612           | \$ | 1,117,777                              |
| Derivative liability reclassed to loss on extinguishment of debt upon notes conversion |  | ,               | \$ | _                                      |
| Stock issued for conversion of debt  |  |                 | \$ | 557,000                                |
| Stock issued for Interest  |  |                 | \$ | 42,337                                 |
| True-up adjustment in debt discount and derivative liability                           | \$ 3   |                 | \$ | -                                      |
| Intangible assets acquired and adjusted in accounts payable balance                    | \$   |                 | \$ | 666,666                                |
|  |  |                 |    |  |

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Description of Business

Nightfood Holdings, Inc. (the "Company") is a Nevada Corporation organized October 16, 2013 to acquire all of the issued and outstanding shares of Nightfood, Inc., a New York Corporation from its sole shareholder, Sean Folkson. All of its operations are conducted by its two subsidiaries: Nightfood, Inc. ("Nightfood") and MJ Munchies, Inc. ("Munchies"). Nightfood's business model is to manufacture and distribute snack products specifically formulated for nighttime snacking to help consumers satisfy nighttime cravings in a better, healthier, more sleep friendly way. Management believes Nightfood is the first brand to achieve mainstream distribution of snacks focused on better sleep, and expects the category of "sleep-friendly" snacking to become an important segment of the total snacking market in coming years. Munchies has acquired a portfolio of intellectual property around the brand name Half-Baked, and intends to license said IP to operators in the cannabis edibles space and other related spaces.

- The Company's fiscal year end is June 30.
- The Company currently maintains its corporate address in Tarrytown, New York.

# 2. Summary of Significant Accounting Policies

Management is responsible for the fair presentation of the Company's financial statements, prepared in accordance with U.S. generally accepted accounting principles (GAAP).

#### **Interim Financial Statements**

These unaudited condensed consolidated financial statements for the six (6) months ended December 31, 2020 and 2019, respectively, reflect all adjustments including normal recurring adjustments, which, in the opinion of management, are necessary to present fairly the financial position, results of operations and cash flows for the periods presented in accordance with the accounting principles generally accepted in the United States of America.

These interim unaudited condensed consolidated financial statements should be read in conjunction with the Company's consolidated financial statements and notes thereto for the years ended June 30, 2020 and 2019, respectively, which are included in the Company's June 30, 2020 Annual Report on Form 10-K filed with the United States Securities and Exchange Commission on October 13, 2020. The Company assumes that the users of the interim financial information herein have read, or have access to, the audited consolidated financial statements for the preceding period, and that the adequacy of additional disclosure needed for a fair presentation may be determined in that context. The results of operations for the three and six months ended December 31, 2020 are not necessarily indicative of results for the entire year ending June 30, 2021.

We made certain reclassifications to prior period amounts to conform with the current year's presentation. These reclassifications did not have a material effect on our condensed consolidated statement of financial position, results of operations or cash flows.

#### **Use of Estimates**

• The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Estimates are used in the determination of depreciation and amortization, the valuation for non-cash issuances of common stock, and the website, income taxes and contingencies, valuing convertible notes for BCF and derivative liability, among others.

#### **Cash and Cash Equivalents**

• The Company classifies as cash and cash equivalents amounts on deposit in the banks and cash temporarily in various instruments with original maturities of three months or less at the time of purchase. The Company places its cash and cash equivalents on deposit with financial institutions in the United States. The Federal Deposit Insurance Corporation ("FDIC") covers \$250,000 for substantially all depository accounts. The Company from time to time may have amounts on deposit in excess of the insured limits.

# Fair Value of Financial Instruments

• Statement of financial accounting standard FASB Topic 820, Disclosures about Fair Value of Financial Instruments, requires that the Company disclose estimated fair values of financial instruments. The carrying amounts reported in the statements of financial position for assets and liabilities qualifying as financial instruments are a reasonable estimate of fair value.

#### Inventories

Inventories consisting of packaged food items and supplies are stated at the lower of cost (FIFO) or net realizable value, including
provisions for spoilage commensurate with known or estimated exposures which are recorded as a charge to cost of sales during
the period spoilage is incurred. The Company has no minimum purchase commitments with its vendors.

#### **Advertising Costs**

• Advertising costs are expensed when incurred and are included in advertising and promotional expense in the accompanying statements of operations. Although not traditionally thought of by many as "advertising costs", the Company includes expenses related to graphic design work, package design, website design, domain names, and product samples in the category of "advertising costs". The Company recorded advertising costs of \$252,325 and \$661,633 for the six months ended December 31, 2020 and 2019, respectively. The Company recorded advertising costs of \$67,036 and \$463,363 for the three months ended December 31, 2020 and 2019, respectively. Further, as discussed on footnote 3, due to reclassification, \$458,639 in expenses were reversed and set off with the advertising costs incurred during 2019."

#### **Income Taxes**

- The Company has not generated any taxable income, and, therefore, no provision for income taxes has been provided.
- Deferred income taxes are reported for timing differences between items of income or expense reported in the financial statements and those reported for income tax purposes in accordance with FASB Topic 740, "Accounting for Income Taxes", which requires the use of the asset/liability method of accounting for income taxes. Deferred income taxes and tax benefits are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and for tax loss and credit carry-forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The Company provides for deferred taxes for the estimated future tax effects attributable to temporary differences and carry-forwards when realization is more likely than not.
- A valuation allowance has been recorded to fully offset the deferred tax asset even though the Company believes it is more likely
  than not that the assets will be utilized.
- The Company's effective tax rate differs from the statutory rates associated with taxing jurisdictions because of permanent and temporary timing differences as well as a valuation allowance.

### Revenue Recognition

- The Company generates its revenue by selling its nighttime snack products wholesale to retailers and wholesalers.
- All sources of revenue are recorded pursuant to FASB Topic 606 Revenue Recognition, to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This includes a five-step framework that requires an entity to: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract, and (v) recognize revenue when the entity satisfies a performance obligation. In addition, this revenue generation requires disclosure of the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers.
- The Company offers sales incentives through various programs, consisting primarily of advertising related credits. The Company records certain advertising related credits with customers as a reduction to revenue as no identifiable benefit is received in exchange for credits claimed by the customer.

The Company revenue from contracts with customers provides that an entity should recognize revenue to depict the transfer of
promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in
exchange for those goods or services.

The Company incurs costs associated with product distribution, such as freight and handling costs. The Company has elected to treat these costs as fulfillment activities and recognizes these costs at the same time that it recognizes the underlying product revenue. As this policy election is in line with the Company's previous accounting practices, the treatment of shipping and handling activities under FASB Topic 606 did not have any impact on the Company's results of operations, financial condition and/or financial statement disclosures.

The adoption of ASC 606 did not result in a change to the accounting for any of the Company's revenue streams that are within the scope of the amendments. The Company's services that fall within the scope of ASC 606 are recognized as revenue as the Company satisfies its obligation to the customer.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, which updates revenue recognition guidance relating to contracts with customers. This standard states that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This standard is effective for annual reporting periods, and interim periods therein, beginning after July 1, 2018. The Company adopted ASU 2014-09 and its related amendments (collectively known as "ASC 606") during the first quarter of fiscal 2019 using the full retrospective method.

Management reviewed ASC 606-10-32-25 which states "Consideration payable to a customer includes cash amounts that an entity pays, or expects to pay, to the customer (or to other parties that purchase the entity's goods or services from the customer). Consideration payable to a customer also includes credit or other items (for example, a coupon or voucher) that can be applied against amounts owed to the entity (or to other parties that purchase the entity's goods or services from the customer). An entity shall account for consideration payable to a customer as a reduction of the transaction price and, therefore, of revenue unless the payment to the customer is in exchange for a distinct good or service (as described in paragraphs 606-10-25-18 through 25-22) that the customer transfers to the entity. If the consideration payable to a customer includes a variable amount, an entity shall estimate the transaction price (including assessing whether the estimate of variable consideration is constrained) in accordance with paragraphs 606-10-32-5 through 32-13."

If the consideration payable to a customer is a payment for a distinct good service, then in accordance with ASC 606-10-32-26, the entity should account for it the same way that it accounts for other purchases from suppliers (expense). Further, "if the amount of consideration payable to the customer exceeds the fair value of the distinct good or service that the entity receives from the customer, then the entity shall account for such an excess as a reduction of the transaction price. If the entity cannot reasonably estimate the fair value of the good or service received from the customer, it shall account for all of the consideration payable to the customer as a reduction of the transaction price."

Under ASC 606-10-32-27, if the consideration payable to a customer is accounted for as a reduction of the transaction price, "an entity shall recognize the reduction of revenue when (or as) the later of either of the following events occurs:

- a) The entity recognizes revenue for the transfer of the related goods or services to the customer.
- b) The entity pays or promises to pay the consideration (even if the payment is conditional on a future event). That promise might be implied by the entity's customary business practices."

Management reviewed each arrangement to determine if each fee paid is for a distinct good or service and should be expensed as incurred or if the Company should recognize the payment as a reduction of revenue.

The Company recognizes revenue upon shipment based on meeting the transfer of control criteria. The Company has made a policy election to treat shipping and handling as costs to fulfill the contract, and as a result, any fees received from customers are included in the transaction price allocated to the performance obligation of providing goods with a corresponding amount accrued within cost of sales for amounts paid to applicable carriers.

#### **Concentration of Credit Risk**

• Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash deposits at financial institutions. At various times during the year, the Company may exceed the federally insured limits. To mitigate this risk, the Company places its cash deposits only with high credit quality institutions. Management believes the risk of loss is minimal. At December 31, 2020 and June 30, 2020, the Company did not have any uninsured cash deposits.

#### **Beneficial Conversion Feature** •

For conventional convertible debt where the rate of conversion is below market value, the Company records any "beneficial conversion feature" ("BCF") intrinsic value as additional paid in capital and related debt discount.

When the Company records a BCF, the relative fair value of the BCF is recorded as a debt discount against the face amount of the respective debt instrument. The discount is amortized over the life of the debt. If a conversion of the underlying debt occurs, a proportionate share of the unamortized amounts is immediately expensed.

#### **Debt Issue Costs**

The Company may pay debt issue costs in connection with raising funds through the issuance of debt whether convertible or not
or with other consideration. These costs are recorded as debt discounts and are amortized over the life of the debt to the statement
of operations as amortization of debt discount.

#### Original Issue Discount

• If debt is issued with an original issue discount, the original issue discount is recorded to debt discount, reducing the face amount of the note and is amortized over the life of the debt to the statement of operations as amortization of debt discount. If a conversion of the underlying debt occurs, a proportionate share of the unamortized amounts is immediately expensed.

# Valuation of Derivative Instruments

• ASC 815 "Derivatives and Hedging" requires that embedded derivative instruments be bifurcated and assessed, along with free-standing derivative instruments such as warrants, on their issuance date and measured at their fair value for accounting purposes. In determining the appropriate fair value, the Company uses the Trinomial Tree option pricing formula. Upon conversion of a note where the embedded conversion option has been bifurcated and accounted for as a derivative liability, the Company records the shares at fair value, relieves all related notes, derivatives and debt discounts and recognizes a net gain or loss on derivative liability under the line item "change in derivative liability".

#### Derivative Financial Instruments

• The Company does not use derivative instruments to hedge exposures to cash flow, market or foreign currency risks. The Company evaluates all of its financial instruments to determine if such instruments are derivatives or contain features that qualify as embedded derivatives. For derivative financial instruments that are accounted for as liabilities, the derivative instrument is initially recorded at its fair value and then is revalued at each reporting date, with changes in fair value reported in the consolidated statement of operations. For stock based derivative financial instruments, Fair value accounting requires bifurcation of embedded derivative instruments such as conversion features in convertible debt or equity instruments, and measurement of their fair value for accounting purposes. In determining the appropriate fair value, the Company uses the Trinomial Tree option-pricing model. In assessing the convertible debt instruments, management determines if the convertible debt host instrument is conventional convertible debt and further if there is a beneficial conversion feature requiring measurement. If the instrument is not considered conventional convertible debt, the Company will continue its evaluation process of these instruments as derivative financial instruments.

Once determined, derivative liabilities are adjusted to reflect fair value at the end of each reporting period. Any increase or decrease in the fair value from inception is made quarterly and appears in results of operations as a change in fair market value of derivative liabilities.

### **Stock-Based Compensation**

The Company accounts for share-based awards issued to employees in accordance with FASB ASC 718. Accordingly, employee share-based payment compensation is measured at the grant date, based on the fair value of the award, and is recognized as an expense over the requisite service period. Additionally, share-based awards to non-employees are expensed over the period in which the related services are rendered at their fair value. The Company applies ASC 718, "Equity Based Payments to Non-Employees", with respect to options and warrants issued to non-employees.

#### **Customer Concentration**

• During the six months ended December 31, 2020, the Company had one customer account for approximately 33% of the gross sales. One other customer accounted for approximately 19% of gross sales, and one other customer accounted for over 10% of gross sales. During the six months ended December 31, 2019, one customer accounted for approximately 34% of the gross sales while two other customers accounted for over 10% of gross sales.

During the three months ended December 31, 2020, the Company had one customer account for approximately 25% of the gross sales. One other customer accounted for approximately 20% of gross sales, and two other customers accounted for over 10% of gross sales. During the three months ended December 31, 2019, one customer accounted for approximately 34% of the gross sales while three other customers accounted for over 10% of gross sales.

#### **Vendor Concentration**

During the three-month period ended December 31, 2020, no vendors accounted for more than 10% of our operating expenses. During the six-month ended December 31, 2020, one vendor accounted for more than 10% of our operating expenses.

During the three-month period ended December 31, 2019, one vendor accounted for more than 10% of our operating expenses. During the six-month ended December 31, 2019, two vendors accounted for more than 10% of our operating expenses.

#### **Receivables Concentration**

• As of December 31, 2020, the Company had receivables due from eight customers. Five of which each accounted for 10% of the total balance. As of June 30, 2020, the Company had receivables due from seven customers, two of whom accounted for over 20% of the outstanding balance. Four of the other five accounted for over 10% of the total balance.

#### Income/Loss Per Share

Net income/loss per share data for both the three and six-month periods ending December 31, 2020 and 2019, are based on net income/loss available to common shareholders divided by the weighted average of the number of common shares outstanding. The Company does not present a diluted Earnings per share as the convertible debt and interest that is convertible into shares of the Company's common stock would not be included in this computation, as the Company is generating a loss and therefore these shares would be antidilutive.

#### Impairment of Long-lived Assets •

The Company accounts for long-lived assets in accordance with the provisions of FASB Topic 360, Accounting for the Impairment of Long-Lived Assets. This statement requires that long-lived assets and certain identifiable intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. Fair values are determined based on quoted market value, discounted cash flows or internal and external appraisals, as applicable.

During the period ended December 31, 2020 and 2019, the Management determined and impaired \$-0- and \$-0-, respectively as impairment on intangible asset

#### Reclassification

The Company may make certain reclassifications to prior period amounts to conform with the current year's presentation. These reclassifications did not have a material effect on its consolidated statement of financial position, results of operations or cash flows.

#### Recent Accounting Pronouncements

In January 2016, the FASB issued ASU 2016-01, Financial Instruments – Overall (Subtopic 825-10) – Recognition and Measurement of Financial Assets and Financial Liabilities, which requires all investments in equity securities with readily determinable fair value to be measured at fair value with changes in the fair value recognized through net income (other than those accounted for under the equity method of accounting or those that result in consolidation of the investee). ASU 2016-01 is intended to enhance the reporting model for financial instruments to provide users of financial statements with more decision-useful information and removes the requirement to disclose the methods and significant assumptions used to estimate the fair value for financial instruments measured at amortized cost on the balance sheet. For public companies, the new standard is effective for annual periods beginning after December 15, 2017, including interim periods within the fiscal year. For all other entities, including emerging growth companies, ASU 2016-01 is effective for annual periods beginning after December 15, 2018, and interim periods within annual periods beginning after December 15, 2019. The Company evaluated the impact on the financial statements and implemented the provisions of ASU 2016-01 for the annual financial statements for the year ended June 30, 2020. This new standard did not have a material impact on our financial statements or related disclosures.

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) and subsequently amended the guidance relating largely to transition considerations under the standard in January 2017, to increase transparency and comparability among organizations by requiring the recognition of right-of-use ("ROU") assets and lease liabilities on the balance sheet. Most prominent among the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases under current U.S. GAAP. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. We will be required to recognize and measure leases existing at, or entered into after, the beginning of the earliest comparative period presented using a modified retrospective approach, with certain practical expedients available.

The standard became effective for us beginning July 1, 2019. We have reviewed this and have determined that there is no material impact on our financial statements.

In July 2017, the FASB issued ASU No. 2017-11, Earnings Per Share, Distinguishing Liabilities from Equity and Derivatives and Hedging, which changes the accounting and earnings per share for certain instruments with down round features. The amendments in this ASU should be applied using a cumulative-effect adjustment as of the beginning of the fiscal year or retrospective adjustment to each period presented and is effective for annual periods beginning after December 15, 2018, and interim periods within those periods. We adopted this guidance effective July 1, 2019. The adoption of this guidance did not materially impact our financial statements and related disclosures.

In February 2018, the Financial Accounting Standards Board ("FASB") issued ASC Update No 2018-02 (Topic 220) Income Statement – Reporting Comprehensive Income: Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income. This ASC update allows for a reclassification into retained earnings of the stranded tax effects in accumulated other comprehensive income ("AOCI") resulting from the enactment of the Tax Cuts and Jobs Act ("TCJA"). The updated guidance is effective for interim and annual periods beginning after December 15, 2018. We adopted this guidance effective July 1, 2019. The adoption of this guidance did not materially impact our financial statements and related disclosures.

In June 2018, the FASB issued ASU 2018-07, Compensation - Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting, to expand the scope of Topic 718 to include share-based payment transactions for acquiring goods and services from nonemployees and supersedes the guidance in Subtopic 505-50, Equity - Equity-Based Payments to Non-Employees. Under ASU 2018-07, equity-classified nonemployee share-based payment awards are measured at the grant date fair value on the grant date The probability of satisfying performance conditions must be considered for equity-classified nonemployee share-based payment awards with such conditions. ASU 2018-07 is effective for fiscal years beginning after December 15, 2018, with early adoption permitted. We adopted this guidance effective July 1, 2019. The adoption of this guidance did not materially impact our financial statements and related disclosures.

In July 2018, the FASB issued ASU 2018-09 to provide clarification and correction of errors to the Codification. The amendments in this update cover multiple Accounting Standards Updates. Some topics in the update may require transition guidance with effective dates for annual periods beginning after December 15, 2018. We adopted this guidance effective July 1, 2019. The adoption of this guidance did not materially impact our financial statements and related disclosures.

In August 2020, the FASB issued ASU 2020-06 to simplify the current guidance for convertible instruments and the derivatives scope exception for contracts in an entity's own equity. Additionally, the amendments affect the diluted EPS calculation for instruments that may be settled in cash or shares and for convertible instruments. The update also provides for expanded disclosure requirements to increase transparency. For SEC filers, excluding smaller reporting companies, this update is effective for fiscal years beginning after December 15, 2021 including interim periods within those fiscal years. For all other entities, this Update is effective for fiscal years beginning after December 15, 2023, including interim periods therein. The Company believes the adoption of this guidance will not materially impact our financial statements and related disclosures.

The Company will continue to monitor these emerging issues to assess any potential future impact on its financial statements.

# 3. Restatement of Prior Financial Information

Subsequent to Form 10K for the year ended June 30, 2019 filing, during the interim reviews and based on such reviews, the following determinations were made by the Company:

#### Error in Accounting for Slotting and Set-up Fees

During our review, we determined that the accounting treatment for the recognition of slotting fees and other fees paid or payable by the Company to certain strategic partners was incorrect. Specifically, it was determined that revenue relating to slotting fees, which were originally capitalized and amortized into expense over an 18-month period, should instead be treated as a reduction in revenue at the later of recognition of revenue for the transfer of the Nightfood product or when the Company pays or promised to pay the slotting fee. In addition, certain fees related to platforms to launch our products and advertising efforts should have been capitalized and recorded as an intangible asset. The Company previously recorded a portion of this fee as an intangible asset – placement fee and expensed the remaining amount as advertising expense in the Period Ended December 31, 2019.

In accordance with the guidance provided by the SEC's Staff Accounting Bulletin 99, *Materiality* ("SAB 99") and Staff Accounting Bulletin 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements* ("SAB 108"), the Company has determined that the impact of adjustments relating to the corrections of this accounting error are not material to previously issued annual audited and unaudited financial statements. Accordingly, these changes are disclosed herein and will be disclosed prospectively.

|                             | As of June 30, 2019 (A) |    |             |    |             |  |  |  |
|-----------------------------|-------------------------|----|-------------|----|-------------|--|--|--|
|                             | Previously<br>Reported  |    | Adjustments |    | s Corrected |  |  |  |
| Consolidated Balance Sheet  |                         |    |             |    |             |  |  |  |
| Current assets              | \$<br>482,667           | \$ | 487,500     | \$ | 970,167     |  |  |  |
| Current liabilities         | \$<br>2,955,272         | \$ | 223,333     | \$ | 3,178,605   |  |  |  |
| Working capital (deficit)   | \$<br>(2,472,605)       | \$ | 264,167     | \$ | (2,208,438) |  |  |  |
| Total assets                | \$<br>482,667           | \$ | 487,500     | \$ | 970,167     |  |  |  |
| Total liabilities           | \$<br>2,955,272         | \$ | 223,333     | \$ | 3,178,605   |  |  |  |
| Total stockholders' deficit | \$<br>(2,472,605)       | \$ | 264,167     | \$ | (2,208,438) |  |  |  |

(A) The balance sheet impact of the errors was corrected in the quarter ended December 31, 2019.

|                             | As of December 31, 2019 |                  |    |           |                     |             |  |
|-----------------------------|-------------------------|------------------|----|-----------|---------------------|-------------|--|
|                             | Previously              |                  |    |           |                     |             |  |
|                             | ]                       | Reported Adjustn |    |           | tments As Corrected |             |  |
| Consolidate Balance Sheet   |                         |                  |    | <u> </u>  |                     |             |  |
| Current assets              | \$                      | 577,944          | \$ | 408,294   | \$                  | 986,238     |  |
| Current liabilities         | \$                      | 4,514,446        | \$ | 249,007   | \$                  | 4,763,453   |  |
| Working capital (deficit)   | \$                      | (3,936,502)      | \$ | 159,287   | \$                  | (3,777,215) |  |
| Total assets                | \$                      | 1,550,298        | \$ | 102,607   | \$                  | 1,652,905   |  |
| Total liabilities           | \$                      | 4,514,446        | \$ | 249,007   | \$                  | 4,763,453   |  |
| Total stockholders' deficit | \$                      | (2,964,148)      | \$ | (146,400) | \$                  | (3,110,548) |  |

|                                       | <br>For the Year Ended June 30, 2019 |    |            |              |             |  |  |
|---------------------------------------|--------------------------------------|----|------------|--------------|-------------|--|--|
|                                       | Previously                           |    |            |              |             |  |  |
|                                       | Reported                             | A  | djustments | As Corrected |             |  |  |
| Consolidated Statements of Operations |                                      |    |            |              |             |  |  |
| Revenues                              | \$<br>352,172                        | \$ | -          | \$           | 352,172     |  |  |
| Operating expenses                    | \$<br>2,263,722                      | \$ | (264, 167) | \$           | 1,999,555   |  |  |
| Loss from operations                  | \$<br>(1,911,550)                    | \$ | 264,167    | \$           | (1,647,383) |  |  |
| Other income (expenses)               | \$<br>2,686,793                      | \$ | -          | \$           | 2,686,793   |  |  |
| Net income (loss)                     | \$<br>(4,598,343)                    | \$ | 264,167    | \$           | (4,334,176) |  |  |
| Basic & diluted EPS                   | \$<br>(0.09)                         | \$ | -          | \$           | (0.09)      |  |  |

(A) The income statement impact of the errors was corrected in the quarter ended September 30, 2019.

| For the Six Months Ended | d |
|--------------------------|---|
| December 31, 2019        |   |

Eartha Voor Ended June 20, 2010 (A)

|                                       | P  | reviously   |             |           |    |             |
|---------------------------------------|----|-------------|-------------|-----------|----|-------------|
|                                       | I  | Reported    | Adjustments |           | A  | s Corrected |
| Consolidated Statements of Operations |    |             |             |           |    |             |
| Revenues                              | \$ | 379,488     | \$          | (271,706) | \$ | 107,782     |
| Operating expenses                    | \$ | 1,326,290   | \$          | (125,306) | \$ | 1,200,984   |
| Loss from operations                  | \$ | (946,802)   | \$          | (146,400) | \$ | (1,093,202) |
| Other income (expenses)               | \$ | 557,320     | \$          | -         | \$ | 557,320     |
| Net income (loss)                     | \$ | (1,504,122) | \$          | (146,400) | \$ | (1,650,522) |
| Basic & diluted EPS                   | \$ | (0.02)      | \$          | -         | \$ | (0.03)      |

# For the Three Months Ended December 31, 2019

|                                       | Previously Reported Adjustmen |    |           | ts As Corrected |             |  |
|---------------------------------------|-------------------------------|----|-----------|-----------------|-------------|--|
| Consolidated Statements of Operations | <br>•                         |    |           |                 |             |  |
| Revenues                              | \$<br>172,991                 | \$ | (111,706) | \$              | 61,285      |  |
| Operating expenses                    | \$<br>755,432                 | \$ | 104,278   | \$              | 859,710     |  |
| Loss from operations                  | \$<br>(582,441)               | \$ | (215,984) | \$              | (798,425)   |  |
| Other income (expenses)               | \$<br>338,517                 | \$ | -         | \$              | 338,517     |  |
| Net income (loss)                     | \$<br>(920,958)               | \$ | (215,984) | \$              | (1,136,942) |  |
| Basic & diluted EPS                   | \$<br>(0.02)                  | \$ | -         | \$              | (0.02)      |  |

#### 3. Going Concern

- The Company's financial statements are prepared using generally accepted accounting principles, which contemplate the realization of assets and liquidation of liabilities in the normal course of business. Because the business is new and has limited operating history and relatively few sales, no certainty of continuation can be stated.
- The accompanying consolidated financial statements have been prepared assuming the Company will continue as a going concern. For the six months ended December 31, 2020, the Company had a net loss of \$1,542,528, negative cash flow from operations of \$617,879 and accumulated deficit of \$19,173,651. Management is taking steps to raise additional funds to address its operating and financial cash requirements to continue operations in the next twelve months.
- The Company has limited available cash resources and we do not believe our cash on hand will be adequate to satisfy our ongoing working capital needs. The Company is continuing to raise capital through private placement of our common stock and through the use of convertible notes to finance the Company's operations, of which it can give no assurance of success. However, the Company has a strong ongoing relationship with Eagle Equities and we expect to be able to continue to finance our operations as we have over the previous several quarters, although no assurance can be guaranteed. We believe that our current capitalization structure, combined with ongoing increases in revenues and hitting operational milestones, will enable us to successfully secure required financing to continue our growth. In the short term, the Company plans to continue to consider utilization of convertible notes as a financing vehicle, as it allows for today's operating capital to be either repaid, or converted to equity at future valuations, as well as other financing strategies.

Because the business is new and has limited operating history and sales, no certainty of continuation can be stated. Management has devoted a significant amount of time in the raising of capital from additional debt and equity financing. However, the Company's ability to continue as a going concern is dependent upon raising additional funds through debt and equity financing and generating revenue. There are no assurances the Company will receive the necessary funding or generate revenue necessary to fund operations.

Even if the Company is successful in raising additional funds, the Company cannot give any assurance that it will, in the future, be able to achieve a level of profitability from the sale of its products to sustain its operations. These conditions raise substantial doubt about the Company's ability to continue as a going concern for one year from the date the financial statements are issued. The accompanying financial statements do not include any adjustments to reflect the possible future effects on recoverability and reclassification of assets or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

The outbreak of the novel coronavirus (COVID-19), including the measures to reduce its spread, and the impact on the economy, cannot fully be understood and identified. Indications to date are that there are somewhat offsetting factors relating to the impact on our Company. Industry data shows that supermarket sales remain up, with more people spending more time at home. Anecdotally and statistically, snacking activity is also up while consumers are reporting a decrease in sleep quality and sleep satisfaction. Industry sales data also showed ice cream as one of the categories experiencing the largest increase with year over year growth averaging over 30% through a series of five one-week periods between March 15 and April 12, 2020 according to IRI data.

The offsetting factors are the impact of the virus on the overall economy, and the impact that a down economic period can have on consumer behavior, including trial of new brands. Greater unemployment, recession, and other possible unforeseen factors are shown to have an impact. Research indicates that consumers are less likely to try new brands during economic recession and stress, returning to the legacy brands they've known for decades.

With consumers generally making fewer shopping trips, while buying more on those occasions and reverting back to more familiar brands, certain brand-launch marketing tactics, such as in-store displays and in-store product sampling tables, are either impaired or impermissible. So, while overall night snacking demand is up, and consumer need/desire for better sleep is also stronger, driving consumer trial and adoption has been more difficult and expensive during these circumstances.

From both public statements, and ongoing exploratory meetings between Nightfood Management and experts from certain global food and beverage conglomerates, it has been affirmed to Management that there is increased strategic interest in the nighttime nutrition space as a potential high-growth opportunity, partially due to recent declines in consumer sleep quality and increases in at-home nighttime snacking.

We have experienced no major issues with supply chain or logistics. Order processing function has been normal to date, and our manufacturers have assured us that their operations are "business as usual" as of the time of this filing.

It is possible that the fallout from the pandemic could make it more difficult in the future for the Company to access required growth capital, possibly rendering us unable to meet certain debts and expenses.

More directly, COVID has impaired Nightfood's ability to execute certain in-store and out-of-store marketing initiatives. For example, since the inception of COVID, the Company was unable to conduct in-store demonstrations and unable to participate in local pregnancy, baby expos, and health expos that were originally intended to be part of our marketing mix.

Additionally, with more consumers shopping online, both for delivery or at-store pickup, the opportunity for shoppers to learn about new brands at-shelf has been somewhat diminished. Management is working to identify opportunities to build awareness and drive trial under these new circumstances.

It is impossible to know what the future holds with regard to the virus, both for our company and in the broader sense. There are many uncertainties regarding the current coronavirus pandemic, and the Company is closely monitoring the impact of the pandemic on all aspects of its business, including how it will impact its customers, vendors, and business partners. It is difficult to know if the pandemic has materially impacted the results of operations, and we are unable to predict the impact that COVID-19 will have on our financial position and operating results due to numerous uncertainties. The Company expects to continue to assess the evolving impact of the COVID-19 pandemic and intends to make adjustments accordingly, if necessary.

#### 4. Accounts receivable

• The Company's accounts receivable arise primarily from the sale of the Company's ice cream. On a periodic basis, the Company evaluates each customer account and based on the days outstanding of the receivable, history of past write-offs, collections, and current credit conditions, writes off accounts it considers uncollectible. With most of our retail and distribution partners, invoices will typically be due in 30 days. The Company does not accrue interest on past due accounts and the Company does not require collateral. Accounts become past due on an account-by-account basis. Determination that an account is uncollectible is made after all reasonable collection efforts have been exhausted. The Company has not provided any accounts receivable allowances for December 31, 2020 and June 30, 2020, respectively.

#### 5. Inventories

Inventory consists of the following at December 31, 2020 and June 30, 2020,

|                            | 2020       | <br>2020      |
|----------------------------|------------|---------------|
| Finished goods – ice cream | \$ 132,855 | \$<br>195,817 |
| Raw material – ingredients | 23,019     | 26,309        |
| Packaging                  | 10,167     | <br>53,479    |
| TOTAL                      | \$ 166,041 | \$<br>275,605 |

Inventories are stated at the lower of cost or net realizable value. The Company periodically reviews the value of items in inventory and provides write-downs or write-offs of inventory based on its assessment of market conditions and the products relative shelf life. Write-downs and write-offs are charged to loss on inventory write down.

December 31

June 30

#### 6. Other current assets

• Other current assets consist of the following vendor deposits at December 31, 2020 and June 30, 2020. The majority of this amount relates to deposits towards distribution and marketing partnerships.

|                           | De | ecember 31,<br>2020 | June 30,<br>2020 |         |  |
|---------------------------|----|---------------------|------------------|---------|--|
| Prepaid advertising costs | \$ | 212,186             | \$               | 398,045 |  |
| Vendor deposits – Other   | \$ | 40                  | \$               | 40      |  |
| TOTAL                     | \$ | 212,226             | \$               | 398,085 |  |

#### 7. Intangible Assets

Intangible assets consist of the following at December 31, 2020 and June 30, 2020. The amount of the intangible assets represents fees and expenses in connection with the development and launch of platforms used to track conversions, optimize ads, and scale online customer growth through a hybrid distribution model.

|                                   | December 202 | , | •  | June 30,<br>2020 |
|-----------------------------------|--------------|---|----|------------------|
| Intangible assets                 | \$           | - | \$ | 1,000,000        |
| Amortization of intangible assets |              | - |    | (500,000)        |
| Impairment of intangible assets   |              | - |    | (500,000)        |
| TOTAL                             | \$           |   | \$ | -                |

During the quarter ending March 31, 2020, the Company determined it would be unable to generate sufficient traction from these digital assets. The Company made the decision to stop utilizing the assets.

#### 8. Other Current Liabilities

• Other current liabilities consist of the following at December 31, 2020 and June 30, 2020,

|   | December 31,<br>2020 | <br>June 30,<br>2020 |
|---|----------------------|----------------------|
| Accrued consulting fees – related party | \$ 9,974             | \$<br>9,974          |
| Accrued interest                        | 248,492              | 192,625              |
| Accrued slotting fees                   | 56,923               | =                    |
| TOTAL                                   | \$ 315,389           | \$<br>202,599        |

#### 9. Notes Payable

• Notes Payable consist of the following at December 31, 2020,

On April 30, 2018, the Company entered into a convertible promissory note and a security purchase agreement dated April 30, 2018, in the amount of \$225,000. The lender was Eagle Equities, LLC. The notes have a maturity of April 30, 2019 and interest rate of 8% per annum and are convertible at a price of 60% of the lowest closing bid price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. While this note is technically in default, our lender has agreed, in writing, to forbear any additional interest or penalties relating to this default providing the Company is in compliance with the remaining terms of the note. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$225,000 Notes was calculated using the Black-Scholes pricing model at \$287,174, with the following assumptions: risk-free interest rate of 2.24%, expected life of 1 year, volatility of 202%, and expected dividend yield of zero. Because the fair value of the note exceeded the net proceeds from the \$225k Notes, a charge was recorded to "Financing cost" for the excess of the fair value of the note, for a net charge of \$62,174. As of December 31, 2020, and June 30, 2020, the debt discount was \$0.

On November 16, 2018, the Company entered into a convertible promissory note and a security purchase agreement dated November 16, 2018, in the amount of \$130,000. The lender was Eagle Equities, LLC. The notes have a maturity of November 16, 2019 and interest rate of 8% per annum and are convertible at a price of 65% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$130,000 Notes was calculated using the Black-Scholes pricing model at \$131,898, with the following assumptions: risk-free interest rate of 2.71%, expected life of 1 year, volatility of 150%, and expected dividend yield of zero. Because the fair value of the note exceeded the net proceeds from the \$130k Notes, a charge was recorded to "Financing cost" for the excess of the fair value of the note, for a net charge of \$1,898.

This note has been successfully retired via conversion into shares during the six months ended December 31, 2019. The Company fair valued the notes as of conversion date and accounted for a gain on conversion of \$25,398 included under line item "change in derivative liability" and also, reclassed the related \$74,472 derivative liability balance into additional paid in capital.

On February 14, 2019, the Company entered into a convertible promissory note and a security purchase agreement dated February 14, 2019, in the amount of \$104,000. The lender was Eagle Equities, LLC. The notes have a maturity of February 14, 2020 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$104,000 Notes was calculated using the Black-Scholes pricing model at \$90,567, with the following assumptions: risk-free interest rate of 2.53%, expected life of 1 year, volatility of 136%, and expected dividend yield of zero. Because the fair value of the note did not exceed the net proceeds from the \$104k Notes, no charge was recorded to "Financing cost" for the excess of the fair value of the note. As of December 31, 2020, and June 30, 2020, the debt discount was \$0 and \$0, respectively. \$50,000 of the note has been successfully retired via conversion into shares during the year ended June 30, 2020 and \$54,000 of the note has been successfully retired via conversion into shares during the six months ended December 31, 2020. The Company fair valued the notes as of conversion date and accounted for a loss on conversion of \$36,242 included under line item "Loss on debt extinguishment upon note conversion, net".

On April 29, 2019, the Company entered into a convertible promissory note and a security purchase agreement dated April 29, 2019, in the amount of \$208,000. The lender was Eagle Equities, LLC. The notes have a maturity of April 29, 2020 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$208,000 Notes was calculated using the Black-Scholes pricing model at \$170,098, with the following assumptions: risk-free interest rate of 2.42%, expected life of 1 year, volatility of 118%, and expected dividend yield of zero. Because the fair value of the note did not exceed the net proceeds from the \$208k Notes, no charge was recorded to "Financing cost" for the excess of the fair value of the note. As of December 31, 2020, and June 30, 2020, the debt discount was \$0 and \$0, respectively. \$208,000 of the note has been successfully retired via conversion into shares during the six months ended December 31, 2020. The Company fair valued the notes as of conversion date and accounted for a loss on conversion of \$109,561 included under line item "Loss on debt extinguishment upon note conversion, net".

On June 11, 2019, the Company entered into a convertible promissory note and a security purchase agreement dated June 11, 2019, in the amount of \$300,000. The lender was Eagle Equities, LLC. The notes have a maturity of June 11, 2020 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$300,000 Notes was calculated using the Black-Scholes pricing model at \$240,217, with the following assumptions: risk-free interest rate of 2.05%, expected life of 1 year, volatility of 16%, and expected dividend yield of zero. Because the fair value of the note did not exceed the net proceeds from the \$300k Notes, no charge was recorded to "Financing cost" for the excess of the fair value of the note. As of December 31, 2020 and June 30, 2020, the debt discount was \$0 and \$46,726, respectively. The Company fair valued the notes as of conversion date and accounted for a loss on conversion of \$177,160 included under line item "Loss on debt extinguishment upon note conversion, net". This note has been extinguished through the conversion into common shares as of December 31, 2020.

On July 5, 2019, the Company entered into a convertible promissory note and a security purchase agreement dated July 5, 2019, in the amount of \$300,000. The lender was Eagle Equities, LLC. The notes have a maturity of July 5, 2020 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. While this note is technically in default, our lender has agreed, in writing, to forbear any additional interest or penalties relating to this default providing the Company is in compliance with the remaining terms of the note. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$300,000 Notes was calculated using the Black-Scholes pricing model at \$239,759, with the following assumptions: risk-free interest rate of 1.98%, expected life of 1 year, volatility of 118%, and expected dividend yield of zero. Because the fair value of the note did not exceed the net proceeds from the \$300k Notes, no charge was recorded to "Financing cost" for the excess of the fair value of the note. As of December 31, 2020 and June 30, 2020, the debt discount was \$0 and \$2,627, respectively.

On August 8, 2019, the Company entered into a convertible promissory note and a security purchase agreement dated August 8, 2019, in the amount of \$300,000. The lender was Eagle Equities, LLC. The notes have a maturity of August 8, 2020 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. While this note is technically in default, our lender has agreed, in writing, to forbear any additional interest or penalties relating to this default providing the Company is in compliance with the remaining terms of the note. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$300,000 Notes was calculated using the Black-Scholes pricing model at \$254,082, with the following assumptions: risk-free interest rate of 1.79%, expected life of 1 year, volatility of 113%, and expected dividend yield of zero. Because the fair value of the note did not exceed the net proceeds from the \$300k Notes, no charge was recorded to "Financing cost" for the excess of the fair value of the note. As of December 31, 2020, and June 30, 2020 the debt discount was \$0 and \$26,452, respectively.

On August 29, 2019, the Company entered into a convertible promissory note and a security purchase agreement dated August 29, 2019, in the amount of \$300,000. The lender was Eagle Equities, LLC. The notes have a maturity of August 29, 2020 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. While this note is technically in default, our lender has agreed, in writing, to forbear any additional interest or penalties relating to this default providing the Company is in compliance with the remaining terms of the note. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$300,000 Notes was calculated using the Black-Scholes pricing model at \$234,052, with the following assumptions: risk-free interest rate of 1.75%, expected life of 1 year, volatility of 113%, and expected dividend yield of zero. Because the fair value of the note did not exceed the net proceeds from the \$300k Notes, no charge was recorded to "Financing cost" for the excess of the fair value of the note. As of December 31, 2020, and June 30, 2020 the debt discount was \$0 and \$37,833.

On September 24, 2019, the Company entered into a convertible promissory note and a security purchase agreement dated September 24, 2019, in the amount of \$150,000. The lender was Eagle Equities, LLC. The notes have a maturity of September 24, 2020 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. While this note is technically in default, our lender has agreed, in writing, to forbear any additional interest or penalties relating to this default providing the Company is in compliance with the remaining terms of the note. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$150,000 Notes was calculated using the Black-Scholes pricing model at \$118,009, with the following assumptions: risk-free interest rate of 1.78%, expected life of 1 year, volatility of 113%, and expected dividend yield of zero. Because the fair value of the note did not exceed the net proceeds from the \$150k Notes, no charge was recorded to "Financing cost" for the excess of the fair value of the note. As of December 31, 2020 and June 30, 2020, the debt discount was \$0 and \$27,482.

On November 7, 2019, the Company entered into a convertible promissory note and a security purchase agreement dated November 7, 2019, in the amount of \$150,000. The lender was Eagle Equities, LLC. The notes have a maturity of November 7, 2020 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. While this note is technically in default, our lender has agreed, in writing, to forbear any additional interest or penalties relating to this default providing the Company is in compliance with the remaining terms of the note. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$150,000 Notes was calculated using the Black-Scholes pricing model at \$121,875, with the following assumptions: risk-free interest rate of 1.58%, expected life of 1 year, volatility of 122%, and expected dividend yield of zero. Because the fair value of the note did not exceed the net proceeds from the \$150k Notes, no charge was recorded to "Financing cost" for the excess of the fair value of the note. As of December 31, 2020 and June 30, 2020, the debt discount was \$0 and \$43,074, respectively.

On December 31, 2019, the Company entered into a convertible promissory note and a security purchase agreement dated December 31, 2019, in the amount of \$150,000. The lender was Eagle Equities, LLC. The notes have a maturity of December 31, 2020 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. While this note is technically in default, our lender has agreed, in writing, to forbear any additional interest or penalties relating to this default providing the Company is in compliance with the remaining terms of the note. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$150,000 Notes was calculated using the Black-Scholes pricing model at \$189,172, with the following assumptions: risk-free interest rate of 1.59%, expected life of 1 year, volatility of 115%, and expected dividend yield of zero. Because the fair value of the note exceeded the net proceeds from the \$150k Notes, \$39,172 was recorded to "Financing cost" for the excess of the fair value of the note. As of December 31, 2020 and June 30, 2020, the debt discount was \$0 and \$75,205, respectively.

On February 6, 2020, the Company entered into a convertible promissory note and a security purchase agreement dated February 6, 2020, in the amount of \$200,000. The lender was Eagle Equities, LLC. The notes have a maturity of February 6, 2021 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$200,000 Notes was calculated using the Black-Scholes pricing model at \$156,061, with the following assumptions: risk-free interest rate of 1.51%, expected life of 1 year, volatility of 113%, and expected dividend yield of zero. As of December 31, 2020 and June 30, 2020, the debt discount was \$15,392 and \$94,064, respectively.

On February 26, 2020, the Company entered into a convertible promissory note and a security purchase agreement dated February 26, 2020, in the amount of \$187,000. The lender was Eagle Equities, LLC. The notes have a maturity of February 6, 2021 and interest rate of 8% per annum and are convertible at a price of 70% of the lowest trading price on the primary trading market on which the Company's Common Stock is then listed for the fifteen (15) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$187,000 Notes was calculated using the Black-Scholes pricing model at \$150,268, with the following assumptions: risk-free interest rate of 1.18%, expected life of 1 year, volatility of 118%, and expected dividend yield of zero. As of December 31, 2020 and June 30, 2020, the debt discount was \$23,467 and \$99,218, respectively.

On April 30, 2020, the Company entered into a convertible promissory note and a security purchase agreement dated April 30, 2020, in the amount of \$205,700. This note carried an Original Discount of 10% or \$18,700 which was included in interest expense at the time of valuation. The lender was Eagle Equities, LLC. The notes have a maturity of April 30, 2021 and interest rate of 8% per annum and are convertible at a price of 78% of the lowest closing bid price on the primary trading market on which the Company's Common Stock is then listed for the twenty (20) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$205,700 Notes was calculated using the Black-Scholes pricing model at \$128,369, with the following assumptions: risk-free interest rate of 0.16%, expected life of 1 year, volatility of 106%, and expected dividend yield of zero. As of December 31, 2020 and June 30, 2020, the debt discount was \$42,555 and \$106,916, respectively.

On June 23, 2020, the Company entered into a convertible promissory note and a security purchase agreement dated June 23, 2020, in the amount of \$205,700. This note carried an Original Discount of 10% or \$18,700 which was included in interest expense at the time of valuation. The lender was Eagle Equities, LLC. The notes have a maturity of June 23, 2021 and interest rate of 8% per annum and are convertible at a price of 78% of the lowest closing bid price on the primary trading market on which the Company's Common Stock is then listed for the twenty (20) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$205,700 Notes was calculated using the Black-Scholes pricing model at \$132,236, with the following assumptions: risk-free interest rate of 0.18%, expected life of 1 year, volatility of 108%, and expected dividend yield of zero. As of December 31, 2020 and June 30, 2020, the debt discount was \$63,401 and \$129,700, respectively.

On August 12, 2020, the Company entered into a convertible promissory note and a security purchase agreement dated August 12, 2020, in the amount of \$205,700. This note carried an Original Discount of 10% or \$18,700 which was included in interest expense at the time of valuation. The lender was Eagle Equities, LLC. The notes have a maturity of August 12, 2021 and interest rate of 8% per annum and are convertible at a price of 78% of the lowest closing bid price on the primary trading market on which the Company's Common Stock is then listed for the twenty (20) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$205,700 Notes was calculated using the Black-Scholes pricing model at \$126,029, with the following assumptions: risk-free interest rate of 0.13%, expected life of 1 year, volatility of 101%, and expected dividend yield of zero. As of December 31, 2020, the debt discount was \$77,690.

On October 13, 2020, the Company entered into a convertible promissory note and a security purchase agreement dated October 13, 2020, in the amount of \$205,700. This note carried an Original Discount of 10% or \$18,700 which was included in interest expense at the time of valuation. The lender was Eagle Equities, LLC. The notes have a maturity of October 13, 2021 and interest rate of 8% per annum and are convertible at a price of 78% of the lowest closing bid price on the primary trading market on which the Company's Common Stock is then listed for the twenty (20) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$205,700 Notes was calculated using the Black-Scholes pricing model at \$126,471, with the following assumptions: risk-free interest rate of 0.13%, expected life of 1 year, volatility of 103.1%, and expected dividend yield of zero. As of December 31, 2020, the debt discount was \$99,097.

On December 21, 2020, the Company entered into a convertible promissory note and a security purchase agreement dated December 21, 2020, in the amount of \$205,700. This note carried an Original Discount of 10% or \$18,700 which was included in interest expense at the time of valuation. The lender was Eagle Equities, LLC. The notes have a maturity of December 21, 2021 and interest rate of 8% per annum and are convertible at a price of 78% of the lowest closing bid price on the primary trading market on which the Company's Common Stock is then listed for the twenty (20) trading days immediately prior to conversion. The note may be prepaid, but carries a penalty in association with the remittance amount, as there is an accretion component to satisfy the note with cash. The convertible note qualifies for derivative accounting and bifurcation under ASC 815, "Derivatives and Hedging." The fair value of the \$205,700 Notes was calculated using the Black-Scholes pricing model at \$121,112, with the following assumptions: risk-free interest rate of 0.09%, expected life of 1 year, volatility of 93.97%, and expected dividend yield of zero. As of December 31, 2020, the debt discount was \$117,794.

Below is a reconciliation of the convertible notes payable as presented on the Company's balance sheet as of December 31, 2020:

|  | Principal | <b>Debt Discount</b> | Net<br>Value |
|--|-----------|----------------------|--------------|
|  | (\$)      | (\$)                 | (\$)         |
| Balance at June 30, 2019   | 1,748,000 | (630,259)            | 1,117,741    |
| Convertible notes payable issued during fiscal year ended June 30, 2020    | 2,148,400 | -                    | 2,148,400    |
| Notes converted into shares of common stock                                | (961,000) | -                    | (961,000)    |
| Debt discount associated with new convertible notes                        | -         | (1,684,711)          | (1,684,711)  |
| Amortization of debt discount  | -         | 1,709,759            | 1,709,759    |
| Balance at June 30, 2020   | 2,935,400 | (605,211)            | 2,330,189    |
| Convertible notes payable issued during six months ended December 31, 2020 | 617,100   | -                    | 617,100      |
| Notes converted into shares of common stock                                | (562,000) | =                    | (562,000)    |
| Debt discount associated with new convertible notes                        | -         | (373,612)            | (373,612)    |
| Amortization of debt discount  | -         | 576,787              | 576,787      |
| True-up adjustment in debt discount and derivative liability               | -         | (37,360)             | (37,360)     |
| Balance at September 30, 2020  | 2,990,500 | (439,396)            | 2,551,104    |

Amortization expense for the six months ended December 31, 2020 and 2019, totaled \$576,787 and \$831,436, respectively and Amortization expense for the three months ended December 31, 2020 and 2019, totaled \$254,048 and \$449,169 respectively.

As of December 31, 2020 and June 30, 2020, the unamortized portion of debt discount was \$439,396 and \$605,211, respectively.

Interest expense for the six months ended December 31, 2020 and 2019, totaled \$195,530 and \$42,336, respectively and interest expense for the three months ended December 31, 2020 and 2019, totaled \$111,575 and \$15,738, respectively.

As of December 31, 2020 and June 30, 2020, the accrued interest related to convertible notes was \$247,942 and \$192,625, respectively.

#### 10. Derivative Liability

Due to the variable conversion price associated with some of these convertible promissory notes disclosed in Note 8 above, the Company has determined that the conversion feature is considered a derivative liability for instruments which are convertible and have not yet been settled. The accounting treatment of derivative financial instruments requires that the Company record the fair value of the derivatives on the date they are deemed to be derivative liabilities.

During the six month period ended December 31, 2020, the Company recorded a change in fair value of derivative \$264,818. The Company will measure the fair value of each derivative instrument in future reporting periods and record the change based on the change in fair value.

Below is a reconciliation of the derivative liability as presented on the Company's balance sheet as of December 31, 2020:

| Derivative liability as of June 30, 2019  | \$<br>1,306,748 |
|---|-----------------|
| Initial derivative liability accounted for convertible notes payable issued during the period ended June 30, 2019     | 1,723,883       |
| Change in derivative liability during the period  | (858,774)       |
| Reclassify derivative liability associated with Notes converted into loss on debt conversion account                  | (581,219)       |
| Derivative liability as of June 30, 2020  | \$<br>1,590,638 |
| Initial derivative liability accounted for convertible notes payable issued during the period ended December 31, 2020 | 373,612         |
| True-up adjustment in debt discount and derivative liability  | 37,360          |
| Change in derivative liability during the period  | (264,818)       |
| Reclassify derivative liability associated with Notes converted into loss on debt conversion account                  | (320,746)       |
| Balance at December 31, 2020  | \$<br>1,416,045 |

Change in derivative liability for the six months ended December 31, 2020 and 2019, totaled \$264,818 and \$355,625, respectively and change in derivative liability for the three months ended December 31, 2020 and 2019, totaled \$57,294 and \$165,563, respectively.

As of December 31, 2020 and June 30, 2020, the derivative liability related to convertible notes was \$1,416,045 and \$1,590,638, respectively.

#### 11. Line of Credit

On March 19, 2020, the Company secured a \$200,000 line of credit with Celtic Bank Corporation. This LOC has a "Flex Credit" component of calculating interest, which means the interest rate on any draws taken against the LOC is set at the time of said draw. As of the date of this filing, the Company has made one draw against the credit line for a gross amount of \$5,000 (including proceeds and draw fees). As of December 31, 2020, nine payments had been made against this draw of approximately \$368 each. Such payments will continue to be automatically deducted from the corporate checking account until the draw and all fees have been paid in full. The Company may or may not choose to use this line of credit for additional financing needs.

|                       | Dec. 30,<br>2020 | June 30,<br>2020 |    |
|-----------------------|------------------|------------------|----|
| Line of Credit        | \$ 1,692         | \$ 3,89          | 97 |
| Total borrowings      | 1,692            | 3,89             | 97 |
| Less: current portion | 1,692            | 3,89             | 97 |
| Long term debt        | \$ -             | \$               | _  |
|                       |                  |                  | _  |

Interest expense for the six months ended December 31, 2020 and 2019, totaled \$675 and \$0, respectively and interest expense for the three months ended December 31, 2020 and 2019, totaled \$338 and \$0, respectively.

#### 12. Capital Stock Activity

- The Company had 68,886,863 and 61,796,680 shares of its \$0.001 par value common stock issued and outstanding as of December 31, 2020 and June 30, 2020 respectively.
- During the six months ended December 31, 2020 the Company issued 5,857,199 shares in regards to debt being converted into stock valued at \$562,000, and issued 649,070 shares of common stock valued at \$61,486 as part of a loan agreement and payment of interest as part of the debt conversion. Also during these six months the Company issued 583,914 shares for services valued at \$88,673. Further during these six months the Company accounted in additional paid in capital the warrants issued for services valued at \$65,711 and loss on fair value of shares upon conversion amounting to \$359,467.

During the six months ended December 31, 2019 the Company issued 207,762 shares of common stock for services valued at \$70,897, issued 2,909,844 shares in regards to debt being converted into stock valued at \$557,000, and issued 217,631 shares of common stock valued at \$42,336 as part of a loan agreement and payment of interest as part of the debt conversion. Further during these six months the Company accounted in derivative liability reclassed upon debt conversion amounting to \$342,344.

#### 13. Warrants

The following is a summary of the Company's outstanding common stock purchase warrants. Of the 500,000 warrants shown below at an exercise price of \$.15, these warrants were issued as compensation for a four-year advisory agreement. 150,000 warrants vested on July 24, 2018, another 150,000 on July 24, 2019, another 150,000 vested on July 24, 2020, and the remaining 50,000 will vest on July 24, 2021, should advisor complete the term of his engagement. These warrants were all accounted for in Fiscal 2020.

During the six months ended December 31, 2020 the Company entered into a warrant agreement with one of the Company's vendors issuing 500,000 warrants at a strike price of \$0.50 having a term of five years. The Company valued these warrants using the Black Scholes model utilizing a 107.93% volatility and a risk-free rate of 0.29%

The aggregate intrinsic value of the warrants as of December 31, 2020 is \$-0-.

|                    | Outstanding at June 30, |                              |          | Outstanding<br>December 31 |
|--------------------|-------------------------|------------------------------|----------|----------------------------|
| <br>Exercise Price | 2020                    | Issued / (Exercised) in 2020 | Expired  | 2020                       |
| \$<br>0.15         | 500,000                 |                              |          | 500,000                    |
| \$<br>0.20         | 105,000                 | -                            | -        | 105,000                    |
| \$<br>0.30         | 100,000                 | -                            | -        | 100,000                    |
| \$<br>0.40         | 150,000                 | -                            | -        | 150,000                    |
| \$<br>0.50         | -                       | 500,000                      | -        | 500,000                    |
| \$<br>0.75         | 300,000                 | <u>-</u>                     | <u>-</u> | 300,000                    |
|                    | 1,155,000               | 500,000                      |          | 1,655,000                  |

# 14. Fair Value of Financial Instruments

Cash and Equivalents, Receivables, Other Current Assets, Short-Term Debt, Accounts Payable, Accrued and Other Current Liabilities.

The carrying amounts of these items approximated fair value.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. To increase the comparability of fair value measures, Financial Accounting Standards Board ("FASB") ASC Topic 820-10-35 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements).

Level 1—Valuations based on quoted prices for identical assets and liabilities in active markets.

Level 2—Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3—Valuations based on unobservable inputs reflecting our own assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment.

The application of the three levels of the fair value hierarchy under Topic 820-10-35 to our assets and liabilities are described below:

|                        | December 31, 2020 Fair Value Measurements |                 |    |   |    |           |    |                     |  |  |
|------------------------|---|-----------------|----|---|----|-----------|----|---------------------|--|--|
| Assets                 | Lev                                       | Level 1 Level 2 |    |   |    | Level 3   | _  | Total Fair<br>Value |  |  |
| Other assets           | \$  | -               | \$ | - | \$ | -         | \$ | -                   |  |  |
| Total                  | \$  | -               | \$ | - | \$ | _         | \$ | -                   |  |  |
| Liabilities            |   |                 |    |   |    |           |    |                     |  |  |
| Derivative Liabilities | \$  |                 | \$ | - | \$ | 1,416,045 | \$ | 1,416,045           |  |  |
| Total                  | \$  |                 | \$ | - | \$ | 1,416,045 | \$ | 1,416,045           |  |  |

|                        |         | June 30, 2020 Fair Value Measurements |   |         |           |    |                     |  |  |  |
|------------------------|---------|---------------------------------------|---|---------|-----------|----|---------------------|--|--|--|
|                        | Level 1 | Level 1 Level 2                       |   | Level 3 |           |    | Total Fair<br>Value |  |  |  |
| Assets                 |         |                                       |   |         |           |    |                     |  |  |  |
| Other assets           | \$      | - \$                                  | - | \$      | -         | \$ | =                   |  |  |  |
| Total                  | \$      | - \$                                  | - | \$      | -         | \$ | -                   |  |  |  |
| Liabilities            |         |                                       |   |         |           |    |                     |  |  |  |
| Derivative Liabilities | \$      | \$                                    | - | \$      | 1,590,638 | \$ | 1,590,638           |  |  |  |
| Total                  | \$      | \$                                    |   | \$      | 1,590,638 | \$ | 1,590,638           |  |  |  |

Management considers all of its derivative liabilities to be Level 3 liabilities. At December 31, 2020 and June 30, 2020, respectively the Company had outstanding derivative liabilities, including those from related parties of \$1,416,045 and \$1,590,638, respectively.

# 15. Commitments and Contingencies:

The Company has entered into certain consulting agreements which carry commitments to pay advisors and consultants should certain events occur. An agreement is in place with one Company Advisor that calls for total compensation over the four year Advisor Agreement of 500,000 warrants with an exercise price of \$.15 of which 450,000 have vested, should the advisor complete the entire term of the engagement, the remaining 50,000 warrants would vest on July 24, 2021. These warrants were all accounted for in Fiscal 2020.

Additional Consulting agreements call for certain Consultants to receive cash and stock bonuses for directly assisting the Company in hitting certain operational milestones, such as national television publicity, achieving revenues of \$500,000 monthly, \$1,000,000 monthly, and \$3,000,000 quarterly. As of December 31, 2020, those conditions were not met and therefore nothing was accrued related to this arrangement.

CEO Sean Folkson has a twelve-month consulting agreement which went into effect on February 4, 2021, which will reward him with bonuses earned of 1,000,000 warrants at a strike price of \$.50 when the Company records its first quarter with revenues over \$1,000,000, an additional 3,000,000 warrants with a \$.50 strike price when the Company records its first quarter with revenues over \$3,000,000, and an additional 3,000,000 warrants with a \$1 strike price when the Company records its first quarter with revenues over \$5,000,000. Folkson will also be awarded warrants with a strike price of \$.50 should the Company exceed \$500,000 in non-traditional retail channel revenue during the Term of the Agreement, and should the company enter into a product development or distribution partnership with a multi-national food & beverage conglomerate during his Agreement. As of December 31, 2020, those conditions were not met and therefore nothing was accrued related to this arrangement.

#### 16. Related Party Transactions

• During the third quarter of Fiscal Year 2015, Mr. Folkson began accruing a consulting fee of \$6,000 per month which the aggregate of \$18,000 is reflected in professional fees for the six month period ended December 31, 2020 and reflected in the accrued expenses – related party with a balance of \$9,974 and \$9,974 at December 31, 2020 and June 30, 2020, respectively.

On December 8, 2017, Mr. Folkson purchased Warrants, at a cost of \$.15 per Warrant, to acquire up to 80,000 additional shares of NGTF stock at a strike price of \$.20, and with a term of three (3) years from the date of said agreement. This purchase resulted in a reduction in the accrued consulting fees due him by \$12,000. During the second quarter 2019 Mr. Folkson purchased 400,000 shares of stock at a strike price of \$0.30 per share, valued at \$120,000 which was charged to his accrual. During the six months ended December 31, 2020, Folkson had been paid \$36,000 against his total accrued balance to date and reflected in the accrued expenses – related party with a balance of \$9,974 and \$9,974 at December 31, 2020 and June 30, 2020, respectively.

- In addition, the Company made bonuses available to Folkson upon the Company hitting certain revenue milestones of \$1,000,000 in a quarter, \$3,000,000 in a quarter, and \$5,000,000 in a quarter. Achieving those milestones would earn Folkson warrants with a \$.50 and \$1 strike price which would need to be exercised within 90 days of the respective quarterly or annual filing. As of December 31, 2020, those conditions were not met and therefore nothing was accrued related to this arrangement
- On February 22, 2021 the Company entered into a convertible promissory note and security purchase agreement dated and funded February 22, 2021, in the amount of \$205,700. The lender was Eagle Equities, LLC.
- Between the dates of January 1, 2021 and February 22, 2021, noteholder Eagle Equities converted a total of \$338,147 of principal and interest from outstanding notes to Company stock. The average conversion price in these transactions was \$.062. 5,462,951 shares were issued to the noteholder in these transactions which reduced the principal amount of convertible debt balance by \$300,000.
- During January of 2021, the Company issued 205,000 shares to vendors in exchange for services.
- In January of 2021, the Company issued a total of 760,000 Warrants. 360,000 warrants with a strike price of \$.01 were issued to a 3<sup>rd</sup> Party licensed and registered Investment Banker who is working with Management to help with restructuring of cap table and balance sheet, and sourcing non-debt capital. 400,000 warrants with a strike price of \$.30 were issued to Mr. Sean Folkson, Nightfood CEO, in conjunction with Folkson's agreement to lock-up 100% of his shares in the Company through February 4, 2022.

17. Subsequent Events

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### FORWARD LOOKING STATEMENT INFORMATION

Certain statements made in this Quarterly Report on Form 10-Q involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. You can identify these statements by the fact that they do not relate strictly to historical or current facts, and use words such as "anticipate," "believe," "estimate," "expect," "forecast," "may," "should," "plan," "project," "will" and other words of similar meaning. The forward-looking statements included herein are based on current expectations that involve numerous risks and uncertainties. Our plans and objectives are based, in part, on assumptions involving judgments with respect to, among other things, future economic, competitive and market conditions, technological developments related to business support services and outsourced business processes, and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond our control.

Although we believe that our assumptions underlying the forward-looking statements are reasonable, any of the assumptions could prove inaccurate and, therefore, there can be no assurance that the forward-looking statements included in this Quarterly Report on Form 10-Q will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein particularly in view of the current state of our operations, the inclusion of such information should not be regarded as a statement by us or any other person that our objectives and plans will be achieved. Factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements include, but are not limited to, the factors set forth under the headings "Business" and "Risk Factors" within our Annual Report on Form 10-K for the fiscal year ended June 30, 2020, as well as the other information set forth herein.

#### **OVERVIEW**

Nightfood Holdings runs two distinct operating companies, each serving a different market segment with different products.

Nightfood, Inc. is a better-for-you snack company focused on manufacturing and distributing snacks with sleep-friendly formulations and ingredients. The national roll-out of Nightfood ice cream, the first Nightfood product with significant mainstream retail distribution, began in 2019. The Company has since secured distribution in multiple regional supermarket chains, and divisions of national supermarket chains, including divisions of Kroger (Harris Teeter), and divisions of Albertsons (Jewel-Osco, Shaw's and Star Market). As of the time of this filing, Management has received confirmation from all our major supermarket chains that the brand has been renewed for 2021. Certain chains may do periodic category reviews mid-year, but Management believes that our current sales velocity combined with marketing efforts to grow the brand will allow us to retain our shelf space in these chains so that we may continue to grow our consumer base and our revenues.

Nightfood ice cream won the 2019 Product of the Year award in the ice cream category in a Kantar survey of over 40,000 consumers. The brand also won Best New Ice Cream at the 2019 World Dairy Innovation Awards. In early 2019, the Company proactively secured trademark protection for the Nightfood brand in several strategic international markets.

Management believes consumer demand exists for better nighttime snacking options, and that a new consumer category consisting of nighttime specific snacks will emerge in the coming years. This belief is supported by research from major consumer goods research firms such as IRI Worldwide, and Mintel, who identified nighttime specific foods and beverages as one of the "most compelling and category changing trends" for 2017 and beyond. In recent years, CEO's and other executives from major consumer goods conglomerates such as Nestle, PepsiCo, Mondelez, and Kellogg's have commented on consumer nighttime snack habits and the opportunity that exists in solving this problem for the marketplace.

In addition to those high-profile public statements, significant strategic interest in the nighttime and sleep-friendly nutrition space has been directly affirmed to Management in recent exploratory discussions and negotiations initiated by a certain global food and beverage conglomerate which remain ongoing as of the time of this filing. Management anticipates that the multi-national food and beverage companies will necessarily be drawn to the category Nightfood is pioneering because of these facts:

- Over 80% of American adults snack regularly after dinner
- Over 40% of all snacking occurs between dinner and bed
- Every week in the United States, hundreds of millions of nighttime snacks are consumed, resulting in over \$1 Billion dollars in consumer spend
- More than half of consumers seek out snacks with functional benefits beyond hunger satisfaction and taste
- 80% of consumers worldwide report wanting to improve their sleep quality
- The most popular nighttime snack choices in the United States are cookies, chips, candy, and ice cream. These are all understood to be both unhealthy and generally disruptive to sleep quality.

Growth within the category that Nightfood is creating can bring competitive risk, but also the opportunity that comes with being the pioneer of a growing market segment and the strategic value that the Nightfood brand could deliver to a global partner with significant resources.

Company Management believes that a meaningful percentage of this \$50 billion in consumer spend will move from conventional snacks over to nighttime specific, sleep-friendly snacks in coming years.

The Nightfood Scientific Advisory Board is made up of leading sleep and nutrition experts, who help Nightfood deliver on its brand promise. The first member of this advisory board was Dr. Michael Grandner, Director of the Sleep and Health Research Program at the University of Arizona. Dr. Grandner has been conducting research on the link between nutrition and sleep for over ten years, and he believes improved nighttime nutritional choices can improve sleep, resulting in many short and long-term health benefits. In March of 2018, the Company added Dr. Michael Breus to their Scientific Advisory Board. Breus, known to millions as The Sleep Doctor<sup>TM</sup>, is believed to be the Nation's most prominent authority on sleep. He regularly appears in the national media to educate and inform consumers so they can sleep better and lead happier, healthier, more productive lives. In July, 2018, we added Lauren Broch, Ph.D, M.S. Dr. Broch is a sleep therapist and former Director of Education & Training at the Sleep-Wake Disorders Center at Weill Cornell Medical College. Dr. Broch also has a master's degree in human nutrition. This unique combination allowed her to play an important role in the development of Nightfood ice cream. These experts work with Company management to ensure Nightfood products deliver on their nighttime-appropriate, and sleep-friendly promises.

In February 2020, Nightfood was named the Official Ice Cream of the American Pregnancy Association. Compared to regular ice cream, Nightfood is higher in calcium, magnesium, zinc, protein and fiber, and contains less sugar, fewer calories, and is lower glycemic. Ease of digestion and the impact of nighttime heartburn were also considerations that went in to Nightfood's formulations. Management believes the designation and recommendation from the American Pregnancy Association could expose the brand to a large base of new consumers and drive a volume of new demand that will support an effective national roll-out of the ice cream line.

MJ Munchies, Inc. is a Nevada corporation formed in January of 2018 to exploit legally compliant opportunities in the CBD and marijuana edibles and related spaces. To date, this subsidiary and its operations have had a nominal impact on the financial statements contained herein.

Since inception, MJ Munchies has applied for U.S. Trademark protection the brand name Half-Baked as it relates to certain categories of snacks. The Company also applied for, and was granted, trademark protection in the state of California for the name Half-Baked for snacks containing THC. In addition, The Company acquired HalfBaked.com, and has secured other intellectual property in its portfolio. The Company intends to license this IP to operators in the cannabis edibles space and other related spaces.

#### DEVELOPMENT PLANS

Nightfood has nine ice cream flavors in ongoing production, and an additional ten products have been developed or in late stages of development. Management has also done preliminary research on CBD infused ice cream, current FDA guidelines do not permit CBD to be used as an additive in conventional food. While Management has interest in such a development, it is likely such products will not be allowed under FDA guidelines for several quarters.

Nightfood is currently available in over 750 supermarket locations, and Management is expecting a meaningful increase in points of distribution in early 2021. Management believes that current marketing initiatives and existing sales velocity trends, along with securing the designation of being the Official Ice Cream of the American Pregnancy Association all bode well for securing additional expansion of the Nightfood brand.

Aggressive supermarket expansion could result in additional "slotting fees" either in 2021 or beyond. Slotting fees are normal and customary in the consumer goods industry and are fees that certain retailers and distributors charge to introduce a new product into their available assortment.

In some cases, slotting fees, also called "new item placement fees" or "new item placement allowances" can be nominal. In other situations, slotting fees for certain retail and distribution partners could run hundreds of thousands of dollars.

Certain large retailers do not charge slotting fees, but most do. The Management of any emerging food or beverage brand could choose not to do business with retailers or distributors who charge slotting fees. Such a strategy, while possible, could greatly slow or restrict the distribution footprint a brand could establish.

Through the first two quarters of Fiscal 2021, slotting commitments have resulted in revenue reductions totalling \$183,591. As of the time of this filing, over 60% of the way through our Fiscal 2021, Management projects slotting fees for the current Fiscal Year will deliver a total revenue reduction of less than \$250,000. By comparison, slotting fees with in Fiscal 2020 resulted in total revenue reductions of \$541,500. This significant decrease in slotting expense should not be viewed as an indication of a trend. Rather, it is simply a function of past slotting arrangements having been paid down and paid off, along with minimal new slotting fees anticipated during the current fiscal year. Investors should have the expectation that Nightfood, like any growing food or beverage brand, will continue to incur slotting fees as we move towards our goal of national distribution.

In addition to traditional retail such as supermarkets and big-box retailers, Management also believes significant opportunities exist in the hotel and hospitality vertical where ice cream is one of the top-selling categories in hotel lobby shops. With travelers wanting better sleep, Management believes hotels that sell ice cream would benefit by making Nightfood's sleep-friendly ice cream part of their offering assortment. Before COVID, Management had been pursuing initiatives in the hotel space. While those were put on hold for most of calendar 2020, hotels have now reemerged as an important point of focus for the distribution of Nightfood products.

#### INFLATION

Inflation can be expected to have an impact on our operating costs. A prolonged period of inflation could cause a general economic downturn and negatively impact our results. However, the effect of inflation has been minimal over the past three years.

#### SEASONALITY

There is a significant amount of seasonality in the ice cream industry, with summer months historically delivering the highest consumption, and winter months delivering the lowest consumption.

In the last twelve weeks of calendar 2020 (the period from 10/3/20 through 12/26/20), the syndicated industry data which management has access to shows aggregate supermarket ice cream pint retail sales down 16.6% from the prior twelve week period. This decrease of 16.6% is across all brands including private label ice cream.

The three leading brands in the better-for-you ice cream space saw sales decrease over 30% on average during this period, with the best performer of those three showing a drop of 26% from period to period, another had a drop of just over 30%, and the third dropped 33.5% from one twelve-week period to the next. During these same periods, Nightfood showed a decrease of 32%, right in line with the leaders in the better-for-you ice cream space.

As an early-stage and growing brand, the full impact of seasonality on our ice cream might not be fully understood for several additional annual cycles, but early indications point to the existence of a material seasonality impact across the ice cream industry through grocery channels. Over time, should the Company successfully expand into more distribution verticals and into additional snack formats, it is possible that the impacts of seasonality could lessen.

#### **CORONAVIRUS (COVID-19)**

The outbreak of the novel coronavirus (COVID-19), including the measures to reduce its spread, and the impact on the economy, cannot fully be understood and identified. Indications to date are that there are somewhat offsetting factors relating to the impact on our Company. Industry data shows that supermarket sales remain up, with more people spending more time at home. Anecdotally and statistically, snacking activity is also up while consumers are reporting a decrease in sleep quality and sleep satisfaction. Industry sales data also showed ice cream as one of the categories experiencing the largest increase with year over year growth averaging over 30% through a series of five one-week periods between March 15 and April 12, 2020 according to IRI data.

The offsetting factors are the impact of the virus on the overall economy, and the impact that a down economic period can have on consumer behavior, including trial of new brands. Greater unemployment, recession, and other possible unforeseen factors are shown to have an impact. Research indicates that consumers are less likely to try new brands during economic recession and stress, returning to the legacy brands they've known for decades.

With consumers generally making fewer shopping trips, while buying more on those occasions and reverting back to more familiar brands, certain brand-launch marketing tactics, such as in-store displays and in-store product sampling tables, are either impaired or impermissible. So, while overall night snacking demand is up, and consumer need/desire for better sleep is also stronger, driving consumer trial and adoption has been more difficult and expensive during these circumstances.

From both public statements, and ongoing exploratory meetings between Nightfood Management and experts from certain global food and beverage conglomerates, it has been affirmed to Management that there is increased strategic interest in the nighttime nutrition space as a potential high-growth opportunity, partially due to recent declines in consumer sleep quality and increases in at-home nighttime snacking.

We have experienced no major issues with supply chain or logistics. Order processing function has been normal to date, and our manufacturers have assured us that their operations are "business as usual" as of the time of this filing.

It is possible that the fallout from the pandemic could make it more difficult in the future for the Company to access required growth capital, possibly rendering us unable to meet certain debts and expenses.

More directly, COVID has impaired Nightfood's ability to execute certain in-store and out-of-store marketing initiatives. For example, since the inception of COVID, the Company was unable to conduct in-store demonstrations and unable to participate in local pregnancy, baby expos, and health expos that were originally intended to be part of our marketing mix.

Additionally, with more consumers shopping online, both for delivery or at-store pickup, the opportunity for shoppers to learn about new brands at-shelf has been somewhat diminished. Management is working to identify opportunities to build awareness and drive trial under these new circumstances.

It is impossible to know what the future holds with regard to the virus, both for our company and in the broader sense. There are many uncertainties regarding the current coronavirus pandemic, and the Company is closely monitoring the impact of the pandemic on all aspects of its business, including how it will impact its customers, vendors, and business partners. It is difficult to know if the pandemic has materially impacted the results of operations, and we are unable to predict the impact that COVID-19 will have on our financial position and operating results due to numerous uncertainties. The Company expects to continue to assess the evolving impact of the COVID-19 pandemic and intends to make adjustments accordingly, if necessary.

#### RESULTS OF OPERATIONS FOR THE THREE MONTHS PERIOD ENDED

#### December 31, 2020 and 2019.

For the three months ended December 31, 2020 and 2019 we had Gross Sales of \$142,863 and \$185,751 and Net Revenues (Net Revenues are defined as Gross Sales, less Slotting Fees, Sales Discounts, and certain other revenue reductions) of \$47,210 and \$61,285 respectively and incurred an operating loss of \$462,219 and \$798,425 respectively. The decrease in Gross Sales, which represents sales of approximately 46,500 pints, and Net Revenue is largely the result of a significant decrease in advertising and promotional dollars spent during the quarter.

The Company made the strategic decision to decrease advertising and promotional spend to preserve inventory while awaiting production of the modified Nightfood formulation in updated packaging. This production was originally targeted for January, but the start of production ended up being delayed until mid-February, and is nearing completion as of the time of this filing. By strategically preserving inventory, the Company was able to avoid damaging out-of-stock situations with key retailers despite the delay in production. While we did run out of our most popular flavor in early February, Cookies n' Dreams, only one retailer was impacted and the backorder is expected to be filled less than 10 days after the original requested delivery date.

The decrease in Advertising and Promotion activity is reflected in the decrease in Selling, General, and Administrative expense of \$245,605, from \$644,659 in the three months ended December 31, 2019 compared to \$398,964 in the three months ended December 31, 2020, and is also reflected in the decrease in operating loss for the current quarter of \$336,206, from \$798,425 in the three months ended December 31, 2019 compared to \$462,219 in the three months ended December 31, 2020.

In the last twelve weeks of calendar 2020 (the period from 10/3/20 through 12/26/20), the syndicated industry data management has access to shows aggregate supermarket ice cream pint retail sales down 16.6% from the prior twelve-week period. This decrease of 16.6% is across all brands including private label ice cream.

The three leading brands in the better-for-you ice cream space saw sales decrease over 30% on average during this period, with the best performer of those three showing a drop of 26% from period to period, another had a drop of just over 30%, and the third dropped 33.5% from one twelve-week period to the next. During these same periods, Nightfood showed a decrease of 32%, right in line with the leaders in the better-for-you ice cream space.

As an early-stage and growing brand, the full impact of seasonality on our ice cream might not be fully understood for several additional annual cycles, but early indications point to the existence of a material seasonality impact across the ice cream industry through grocery channels. Over time, should the Company successfully expand into more distribution verticals and into additional snack formats, it is possible that the impacts of seasonality could lessen.

For the three months ended December 31, 2020 and 2019, Cost of Goods Sold increased to \$110,465 from \$48,475. A significant component of this increase was the write-off of \$32,815 of packaging in inventory which featured the old Nightfood design and representing our old formulation. Management believes the new Nightfood recipes and package design will result in a material increase in consumer trial and repeat purchase and made the decision to accelerate the introduction of the new and improved product to market, rather than build additional inventory with the old design and formulations.

For the three months ended December 31, 2020 compared to the three months ended December 31, 2019, we also experienced changes in derivative liabilities to (\$57,294) from (\$165,563) and interest expense to \$254,048 from \$464,907. For the three months ended December 31, 2020, the Company recorded "other expenses" of \$0 compared to \$39,173 for the three months ended December 31, 2019.

|   | <br>Three Months Ended December 31, |    |           |  |
|---|-------------------------------------|----|-----------|--|
|   | 2020                                |    | 2019      |  |
| Gross product sales                               | \$<br>142,863                       | \$ | 185,751   |  |
| Less:   |                                     |    |           |  |
| Slotting fees                                     | \$<br>(49,370)                      | \$ | (112,710) |  |
| Sales discounts, promotions, and other reductions | (46,283)                            |    | (11,756)  |  |
| Net Revenues                                      | \$<br>47,210                        | \$ | 61,285    |  |

### RESULTS OF OPERATIONS FOR THE SIX MONTH PERIOD ENDED

#### December 31, 2020 and 2019.

For the six months ended December 31, 2020 and 2019 we had Gross Sales of \$462,187 and \$385,155 and Net Revenues (Net Revenues are defined as Gross Sales, less Slotting Fees, Sales Discounts, and certain other revenue reductions) of \$174,193 and \$107,782 respectively and incurred an operating loss of \$998,261 and \$1,093,202 respectively. The increase in Gross Sales and Net Revenue is largely the result of having product available in many more points of retail distribution this year than last. We had Selling, General, and Administrative expense of \$832,293, from \$672,676 for the six months ended December 31, 2020 and 2019, and operating losses of \$998,261 and \$1,093,202 for the six months ended December 31, 2020 and 2019

Accounting standards require exclusion on the income statement of Gross Sales made to a customer to whom the Company is paying slotting fees (slotting fees are fees occasionally charged by retailers and distributors to add a new product into their product assortment). In those situations, the Gross Sales number is reduced, dollar for dollar, by the slotting fees, until the total cost of the slotting is covered. These slotting fees do not appear on the income statement as an expense. Rather, Slotting Fees, along with Sales Discounts, are applied against Gross Sales, resulting in Net Revenue, as shown below. The netting of Gross Sales against slotting and sales discounts, as described and shown below, results in the Net Revenue number at the top of the income statement. This is not a reflection of the amount of product shipped to customers, but rather a function of the way certain sales are accounted for when those sales are made to customers who are charging slotting fees.

The following tables summarize Gross Sales for the six months ended December 31, 2020 and 2019. Product sales are net of slotting fees (a typically one-time fee charged by supermarkets in order to have the product placed on their shelves) and sales discounts.

|   | December 31,    |    |           |  |
|---|-----------------|----|-----------|--|
|   | <br>2020        |    | 2019      |  |
| Gross product sales                               | \$<br>462,187   | \$ | 385,155   |  |
| Less:   |                 |    |           |  |
| Slotting fees                                     | \$<br>(183,591) | \$ | (268,860) |  |
| Sales discounts, promotions, and other reductions | <br>(104,402)   |    | (8,513)   |  |
| Net Revenues                                      | \$<br>174,193   | \$ | 107,782   |  |

The Company had cost of goods sold of \$340,161 and \$194,975 for the six months ended December 31, 2020 and 2019. This increase was largely due to significantly more product sold this year than last, along with the write-off of \$32,815 of packaging in inventory which featured the old Nightfood design and representing our old formulation. Management believes the new Nightfood recipes and package design will result in a material increase in consumer trial and repeat purchase and made the decision to accelerate the introduction of the new and improved product to market, rather than build additional inventory with the old design and formulations.

Our income statement shows Selling, General, and Administrative expenses of \$832,293 and \$672,676 for the six months ended December 31, 2020 and 2019. This increase is due to the way certain marketing expenses were accounted for. Further, as discussed on footnote 3, due to reclassification, \$458,639 in expenses were reversed and set off with the advertising costs incurred during 2019."The Company had invested approximately \$396,047 in marketing and distribution partnerships it determined would benefit operations for 2020 and beyond. Due to circumstances, including the global COVID-19 coronavirus pandemic, it does not appear these distribution partnerships will be as beneficial to the Company as envisioned when entered. This category includes expenses such as web hosting, web services, freight, warehousing, shipping, product liability insurance, investor relations and research & development of new products. Professional fees increased from \$266,998 for the six months ending December 31, 2020. \$65,700 of the professional fees in the current six-month period are the result of accounting for 500,000 warrants issued to a Company consultant with a strike price of \$.50.

For the six months ended December 31, 2019 we experienced an increase in Loss on extinguishment of debt upon notes conversion of \$0 compared to \$2,216 in the six months ended December 31, 2020. For the six months ended December 31, 2019 compared to the six months ended December 31, 2020, we also experienced changes in derivative liabilities from (\$355,625) to (\$264,818) and total interest expense from \$873,772 to \$772,317. For the six months ended December 31, 2019, the Company recorded "other expenses" of \$39,173 compared to \$19,877 for the six months ended December 31, 2020.

#### Customers

During the six months ended December 31, 2020, the Company had one customer account for approximately 33% of the gross sales. One other customer accounted for approximately 19% of gross sales, and one other customer accounted for over 10% of gross sales. During the six months ended December 31, 2019, one customer accounted for approximately 34% of the gross sales while two other customers accounted for over 10% of gross sales.

During the three months ended December 31, 2020, the Company had one customer account for approximately 25% of the gross sales. One other customer accounted for approximately 20% of gross sales, and two other customers accounted for over 10% of gross sales. During the three months ended December 31, 2019, one customer accounted for approximately 34% of the gross sales while three other customers accounted for over 10% of gross sales.

#### LIQUIDITY AND CAPITAL RESOURCES

As of December 31, 2020, we had cash on hand of \$117,538, receivables of \$41,290 and inventory value of \$166,041.

The Company has limited available cash resources and we do not believe our cash on hand will be adequate to satisfy our ongoing working capital needs. The Company is continuing to raise capital through private placement of our common stock and through the use of convertible notes to finance the Company's operations, of which it can give no assurance of success. However, the Company has a strong ongoing relationship with Eagle Equities and we expect to be able to fund our projected growth over the next several quarters. We believe that our current capitalization structure, combined with ongoing increases in revenues and distribution, will enable us to successfully secure required financing to continue our growth. In the short term, the Company plans to continue to take advantage of convertible notes as a financing vehicle while other financing options are being evaluated and explored.

Because the business has limited operating history and sales, no certainty of continuation can be stated. Management has devoted a significant amount of time in the raising of capital from additional debt and equity financing. However, the Company's ability to continue as a going concern is dependent upon raising additional funds through debt and equity financing and generating revenue. There are no assurances the Company will receive the necessary funding or generate revenue necessary to fund operations.

Even if the Company is successful in raising additional funds, the Company cannot give any assurance that it will, in the future, be able to achieve a level of profitability from the sale of its products to sustain its operations. These conditions raise substantial doubt about the Company's ability to continue as a going concern. The accompanying financial statements do not include any adjustments to reflect the possible future effects on recoverability and reclassification of assets or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

Since our inception, we have sustained operating losses. During the six months ended December 31, 2020, we incurred a net loss of \$1,542,528 compared to \$1,650,522 for the six months ended December 31, 2019. Much of this loss is largely a function of the way certain financing activities are recorded, and does not represent actual operating losses.

During the six months ended December 31, 2020, net cash used in operating activities was \$617,879 compared to \$899,563 for the six months ended December 31, 2019. Much of what shows as "net cash used in operating activities" is related to non-cash items associated with to the ongoing capitalization of the Company during the reporting period.

During the six months ended December 31, 2020, net cash of \$0 was used in investing activities, compared to \$333,333 for the six months ended December 31, 2019.

During the six months ended December 31, 2020, net cash aggregating \$537,795 was provided by financing activities, compared to \$1,350,000 for the six months ended December 31, 2019.

From our inception in January 2010 through December 31, 2020, we have generated an accumulated deficit of approximately \$19,173,651, compared to \$17,631,122 from inception through June 30, 2020. Assuming we raise additional funds and continue operations, we expect to incur additional operating losses during the next two to six quarters and possibly thereafter. We plan to continue to pay or satisfy existing obligation and commitments and finance our operations, as we have in the past, primarily through the sale of our securities and other forms of external financing until such time that we are able to generate sufficient funds from the sale of our products to finance our operations, of which we can give no assurance.

We intend to rely on the sale of stock and the issuance of new debt, to fund our operations. If we are unable to raise cash through the sale of our stock, we may be required to severely restrict our operations. The Company has received several tranches of capital from a friendly institutional investor, who has been our primary source of capital for the last 41 months. We expect this investor to continue to fund ongoing operations

Effective May 6, 2015, the Company entered into a consulting agreement with Sean Folkson. The agreement was retroactive to January 1st, 2015. In exchange for services provided to the Company by Folkson, the Company agreed to pay Folkson \$6,000 monthly. This compensation expense started accruing on January 1, 2015, and accrued on a monthly basis through June of 2018.

In June of 2018, and again in June of 2019, the Company entered into updated consulting agreements with Folkson, which included a modified compensation structure. Each new Consulting Agreement contained the identical cash compensation allowance of \$6,000 monthly. In addition, Folkson would earn Warrants with a strike price of \$.50 or \$1 when the Company hit certain revenue milestones, such as when the Company records its first quarter with revenue greater than \$1,000,000. All Warrants earned under Folkson's current agreement would convert into restricted shares, shall carry a cashless provision, and must be exercised within 90 days of the filing of the 10Q or 10K on which such revenues are reported. The Agreement from June of 2019 ran through the end of December of 2020, at which time a new Agreement was executed between the parties. All terms were identical with the exception that additional milestones were added by which Folkson would earn \$.50 warrants. These included a milestone of \$500,000 in net revenue during calendar 2021 from nontraditional retail channels (such as hotels and college campuses), and a warrant bonus should Folkson successfully negotiation a product development or distribution partnership with a multi-national food & beverage conglomerate during the Term of the Agreement.

On October 12, 2018, Folkson opted to purchase 400,000 shares of common stock at \$.30 per share, by exercising warrants. To make this purchase, Folkson used \$120,000 in accrued Nightfood consulting fees.

On February 4, 2019, the Company entered into a "Lock-Up" Agreement with Folkson whereby Folkson agreed to not transfer, sell, or otherwise dispose of any shares of his NGTF stock during the next twelve months. As part of this agreement, Folkson received warrants to acquire 400,000 shares of NGTF common stock at an exercise price of \$.30 per share. All warrants in this agreement carried a twelve month term and a cashless provision, and were to expire if not exercised within the twelve month term. Folkson did not have rights to transfer, sell, or otherwise dispose of these warrants at any time, as there were no transfer rights provided for in the Agreement. The warrants that were part of the February 2019 Lock Up Agreement expired unexercised, as the share price was below \$.30 at the end of the Agreement.

On January 20, 2020, Folkson and the Company entered into a new Lock-Up Agreement which went into effect on February 4, 2020 and is in place for twelve months, with identical financial terms to the February 4, 2019 Agreement.

On January 21, 2021, Folkson and the Company entered into a new Lock-Up Agreement which went into effect on February 4, 2020 and is in place for twelve months, with identical financial terms to the February 4, 2019 Agreement.

The foregoing accounts for the entirety of compensation earned by Folkson since inception.

On February 6, 2019, the Registrant entered into a "Leak-Out" Agreement with Peter Leighton, former affiliate and owner of 4,000,000 shares, which will restrict Leighton's ability to sell, transfer, or otherwise dispose of his shares above a certain, mutually agreed-upon monthly threshold.

#### **Critical Accounting Policies and Estimates**

Our discussion and analysis of our financial condition and results of operations is based on our unaudited condensed consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these unaudited condensed consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent liabilities. On an on-going basis, we evaluate past judgments and our estimates, including those related to allowance for doubtful accounts, allowance for inventory write-downs and write offs, deferred income taxes, provision for contractual obligations and our ability to continue as a going concern. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Note 2 to the consolidated financial statements, presented in our Annual Report on Form 10-K for the fiscal year ended June 30, 2020, describe the significant accounting estimates and policies used in preparation of our consolidated financial statements. There were no significant changes in our critical accounting estimates during the six months ended December 31, 2020.

#### OFF BALANCE SHEET ARRANGEMENTS

None

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

No report required.

#### ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) are designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms. Disclosure and control procedures are also designed to ensure that such information is accumulated and communicated to management, including the chief executive officer and chief financial officer, to allow timely decisions regarding required disclosures.

We carried out an evaluation, under the supervision and with the participation of management, including our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of December 31, 2020. In designing and evaluating the disclosure controls and procedures, management recognizes that there are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their desired control objectives. Additionally, in evaluating and implementing possible controls and procedures, management is required to apply its reasonable judgment. Based on the evaluation described above, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures were not effective as of the end of the period covered by this report because we did not document our Sarbanes-Oxley Act Section 404 internal controls and procedures.

As funds become available to us, we expect to implement additional measures to improve disclosure controls and procedures such as implementing and documenting our internal controls procedures.

Changes in internal controls over financial reporting

There was no change in our internal controls over financial reporting that occurred during the period covered by this report, which has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

Limitations on the Effectiveness of Controls

A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the control system's objectives will be met. The Company's management, including its Principal Executive Officer and its Principal Financial Officer, do not expect that the Company's disclosure controls will prevent or detect all errors and all fraud. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Controls can also be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls. The design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with associated policies or procedures. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

# PART II – OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS.

We are not engaged in any litigation at the present time, and management is unaware of any claims or complaints that could result in future litigation. Management will seek to minimize disputes with its customers but recognizes the inevitability of legal action in today's business environment as an unfortunate price of conducting business.

#### ITEM 1A. RISK FACTORS.

Not required for smaller reporting companies.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

None.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

Not applicable.

# ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

#### ITEM 5. OTHER INFORMATION.

None.

### ITEM 6. EXHIBITS.

| Exhibit | Exhibit Description   |
|---------|---|
|         |   |
| 31.1    | Rule 13a-14(a)/15d-14(a) certification of Chief Executive Officer |
|         |   |
| 32.1    | Section 1350 certification of Chief Executive Officer             |
|         |   |
| 101.INS | XBRL Instance Document  |
| 101.SCH | XBRL Taxonomy Extension Schema Document                           |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document             |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document              |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document                   |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document            |
|         |   |
|         |   |
|         | 10  |

### **SIGNATURES**

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### Nightfood Holdings, Inc.

Dated: February 22, 2021

/s/ Sean Folkson

Sean Folkson, Chief Executive Officer (Principal Executive, Financial and

Accounting Officer)

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Sean Folkson, certify that:
- 1. I have reviewed this Form 10-Q of NightFood Holdings, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods present in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principals;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involved management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 22, 2021

By: /s/ Sean Folkson
Sean Folkson
Chief Executive Officer

(Principal Executive, Financial and Accounting Officer)

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the accompanying Quarterly Report on Form 10-Q of NightFood Holdings, Inc. for the quarter ended December 31, 2020, I, Sean Folkson, Chief Executive Officer of NightFood Holdings, Inc., hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief, that:

- 1. Such Quarterly Report on Form 10-Q for the fiscal quarter ending December 31, 2020 fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in such Quarterly Report on Form 10-Q for the fiscal quarter ending December 31, 2020, fairly presents, in all material respects, the financial condition and results of operations of NightFood Holdings, Inc.

February 22, 2021 By: /s/ Sean Folkson,

Sean Folkson Chief Executive Officer

(Principal Executive, Financial and Accounting Officer)